

FIG. 1A

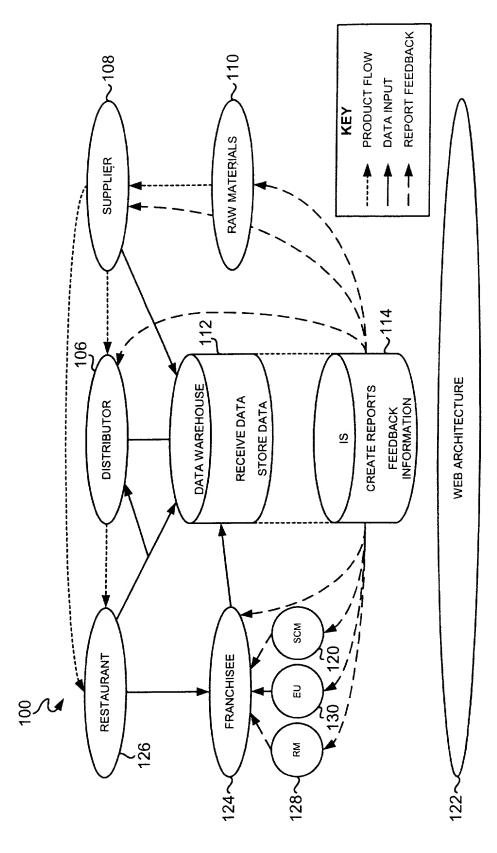


FIG. 1B

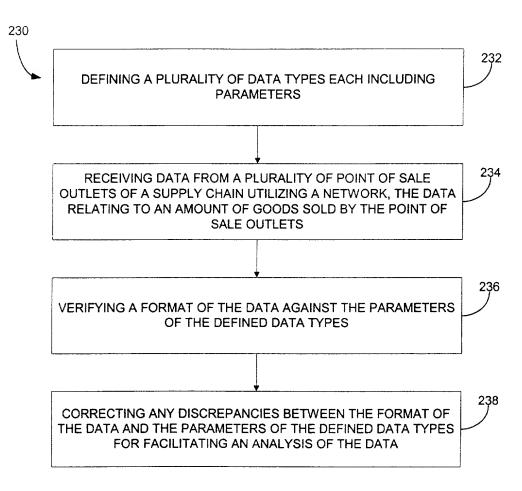


FIG. 2

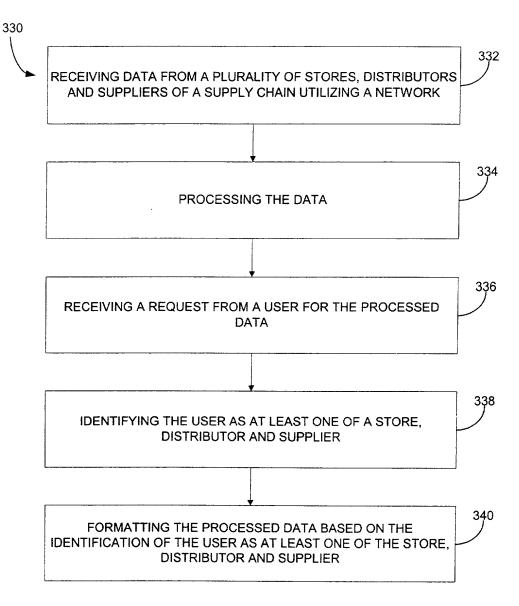


FIG. 3

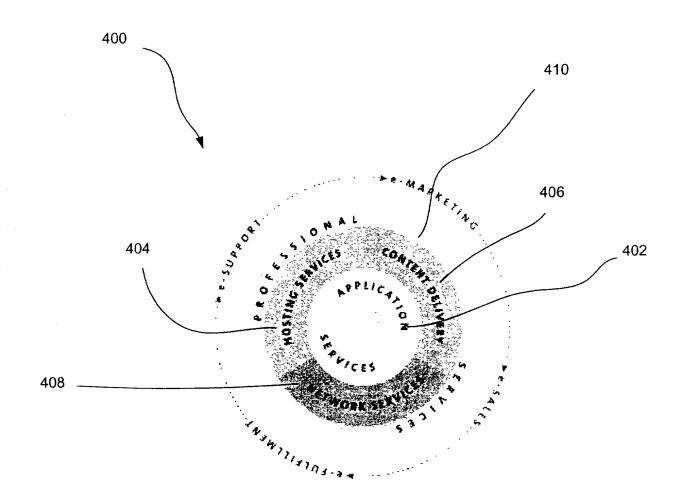


Fig. 4

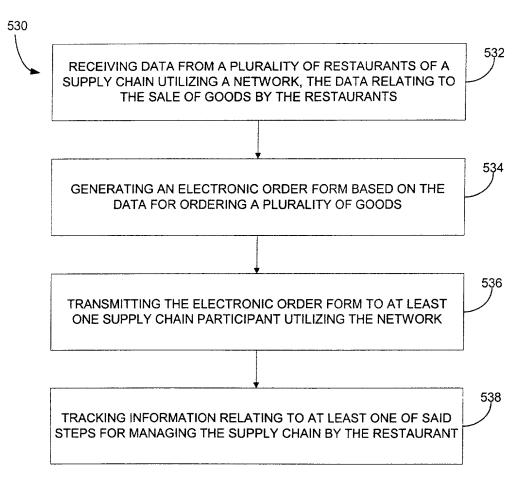


FIG. 5

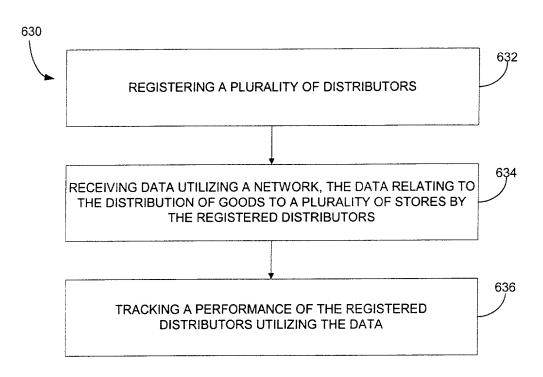


FIG. 6

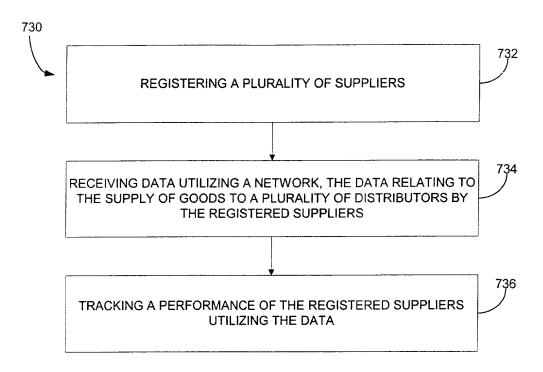


FIG. 7

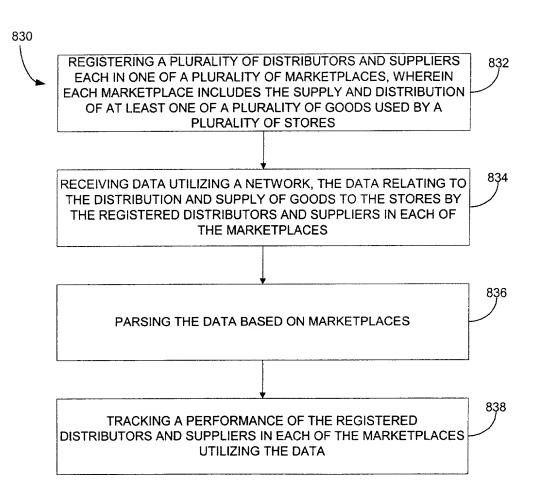


FIG. 8

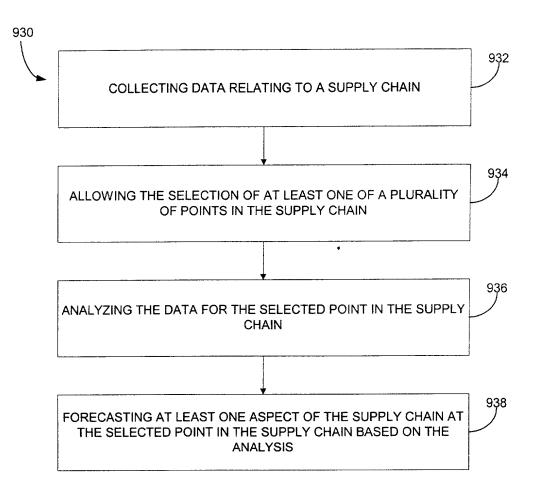


FIG. 9

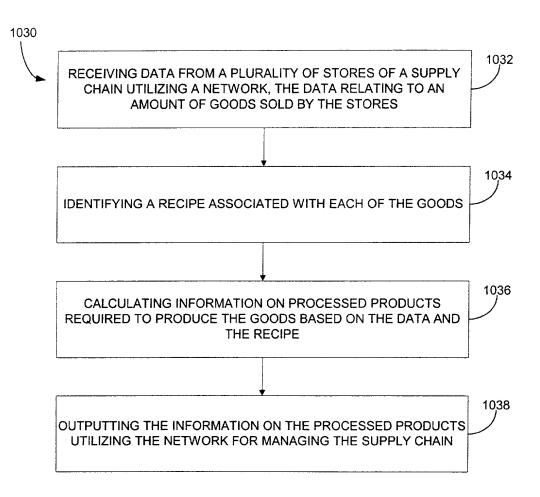


FIG. 10

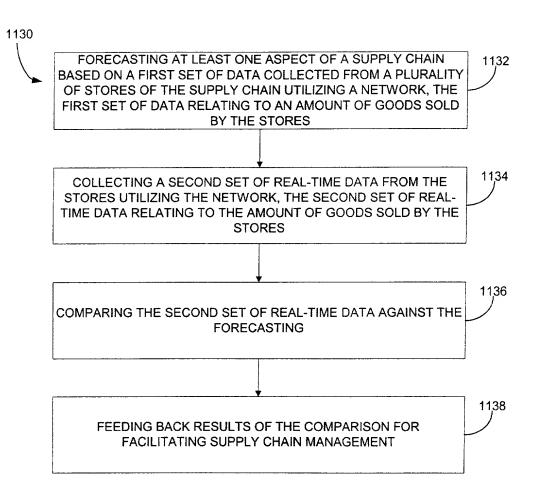
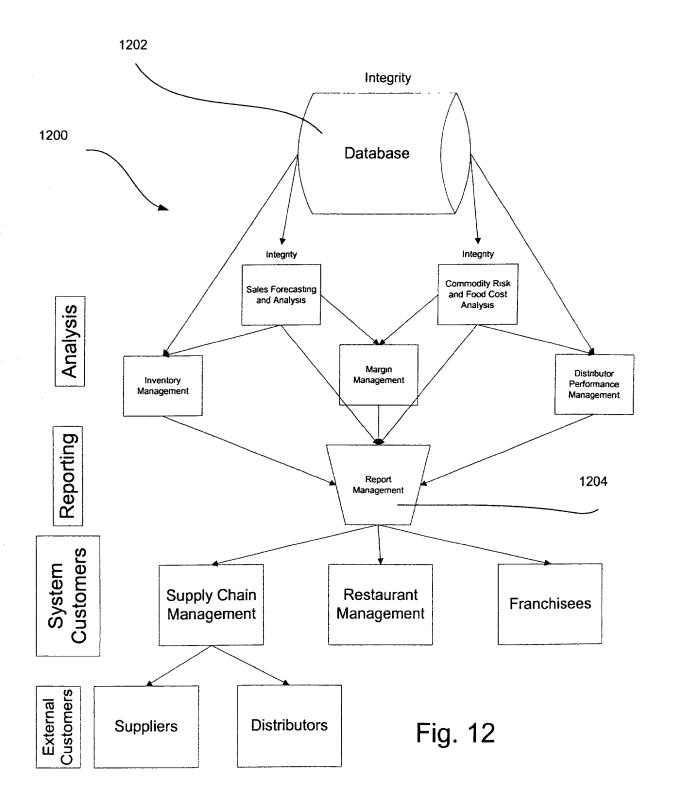


FIG. 11



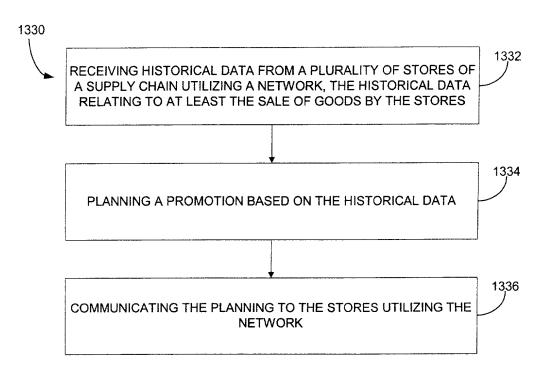


FIG. 13

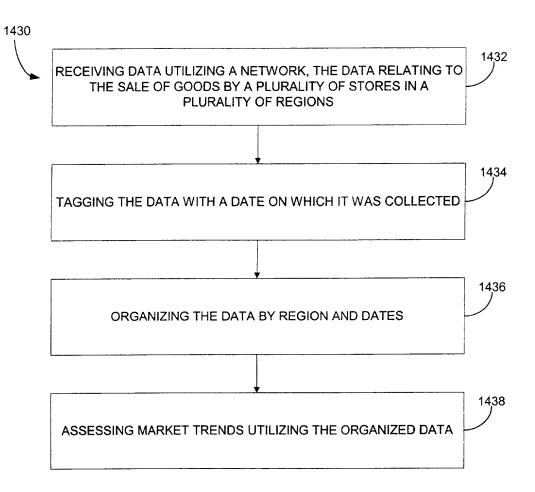


FIG. 14

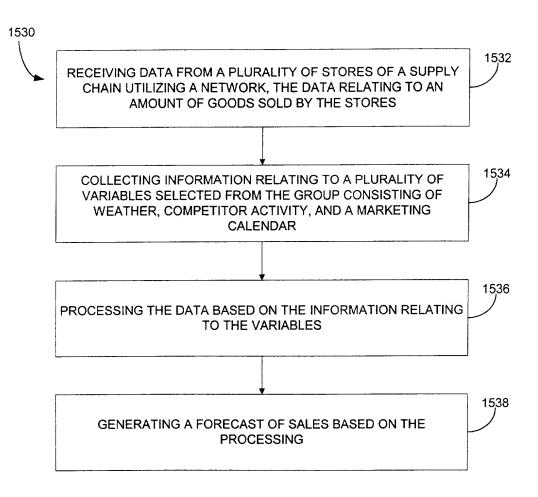


FIG. 15

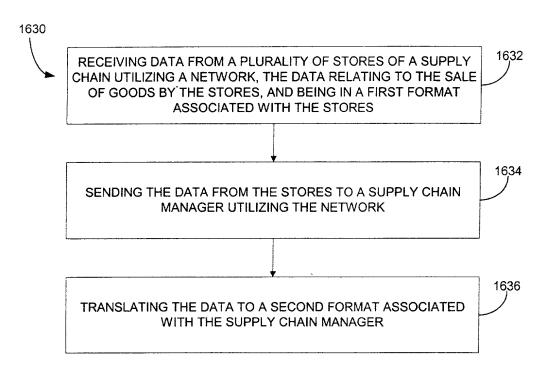


FIG. 16

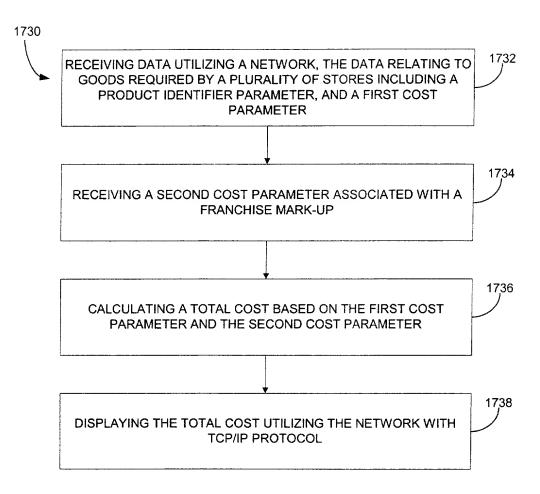


FIG. 17

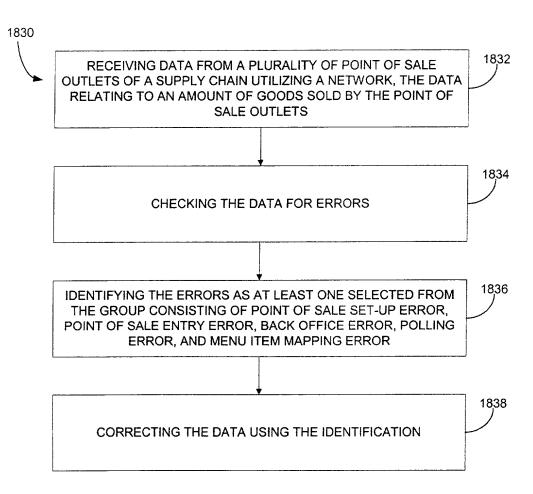


FIG. 18

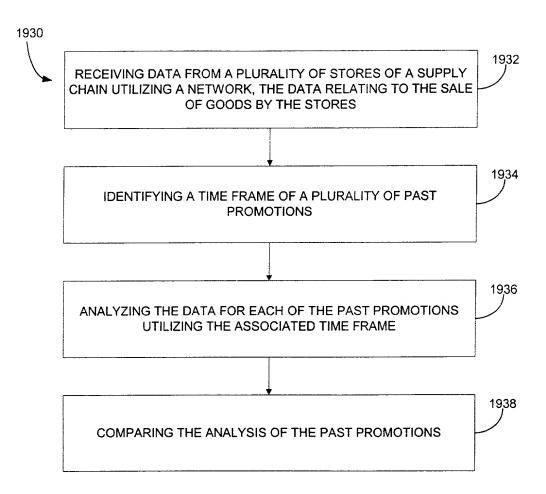


FIG. 19

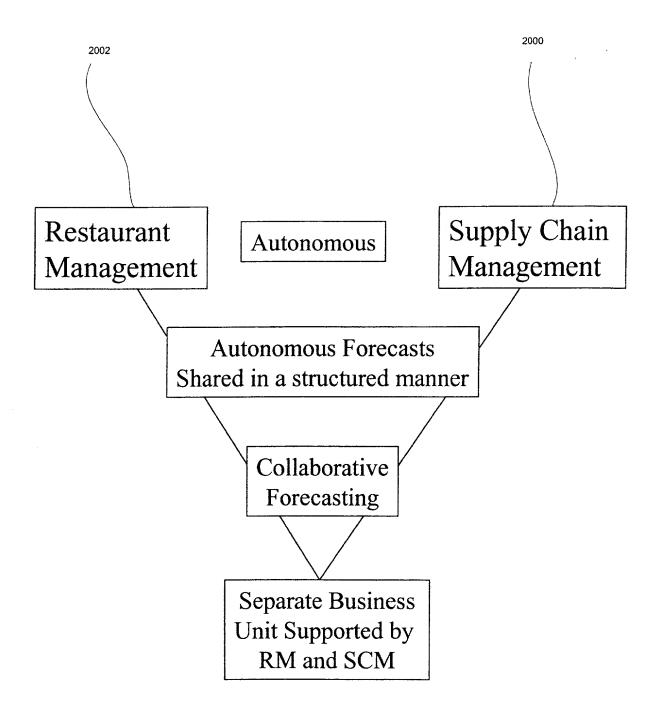
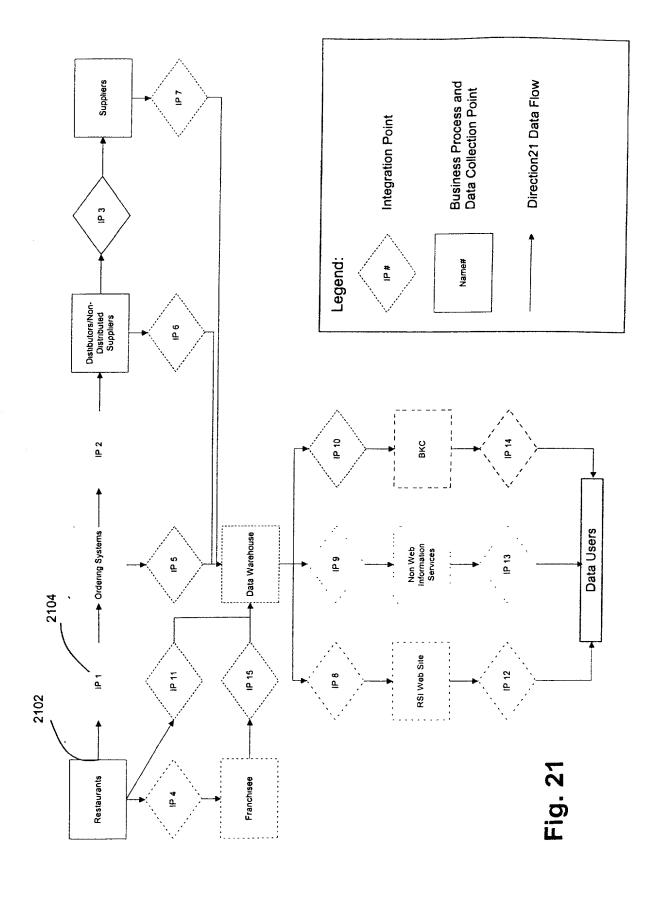
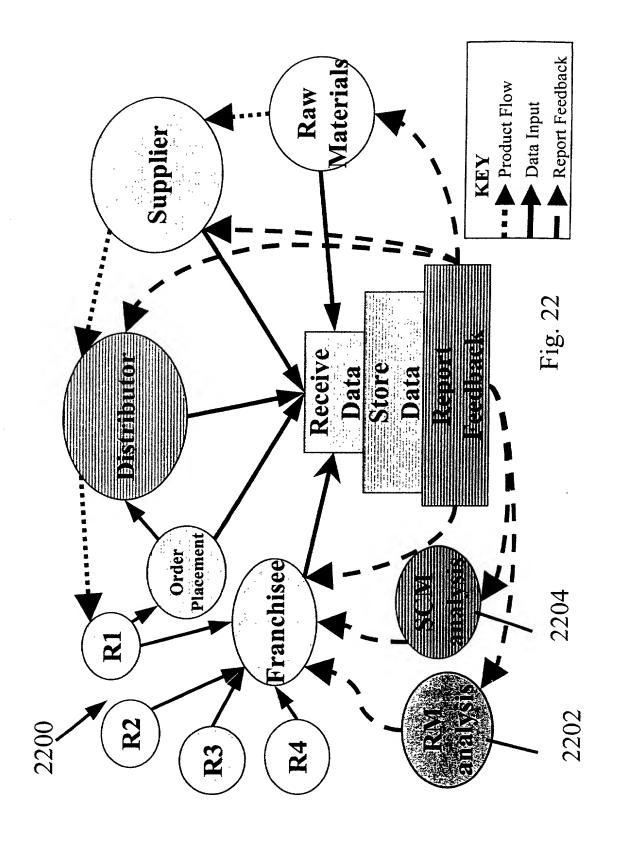


Fig. 20





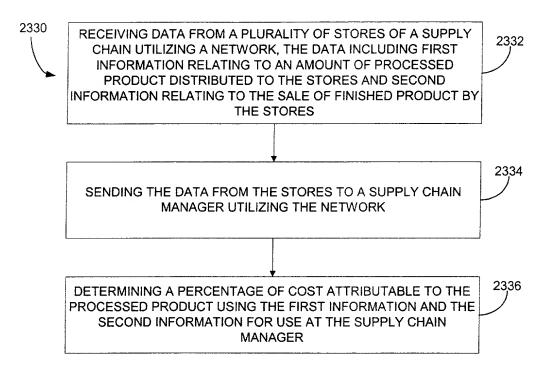
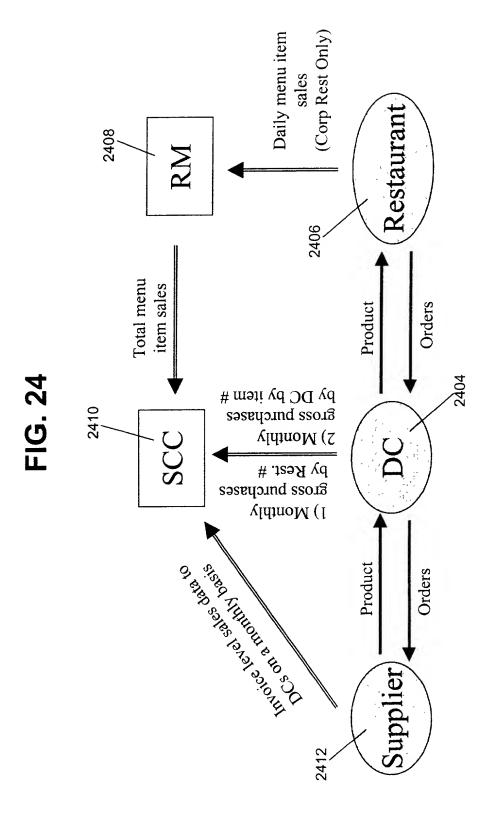
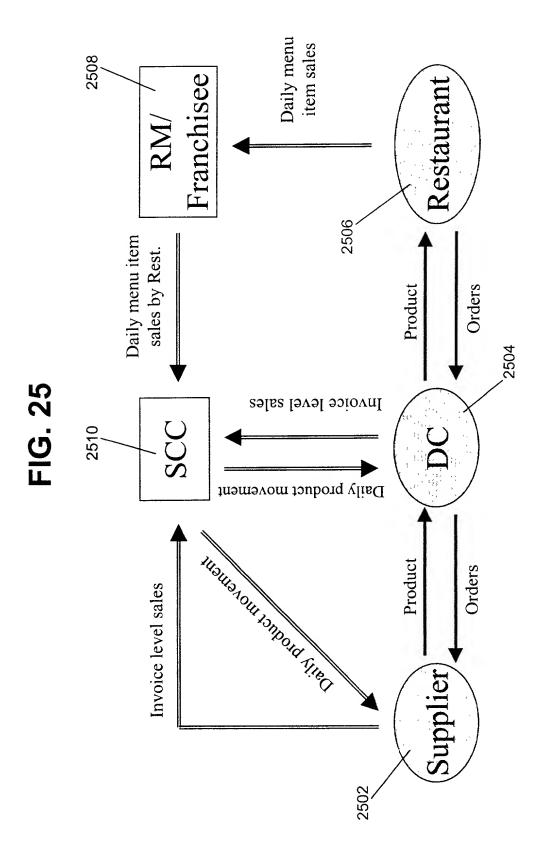


FIG. 23





090					Ū	FIG. 26	26									
≯	2602				1.7	les Fo	recas	st Wo	Sales Forecast Worksheet - System	et - S)	/stem				2604	
Week	9	07	9-M	W-5 W	4	W-3	W-2	W-1	W+1	W+2	W+3	Forecasi W+4 W+	ب	W+6	õ	8
GRP's			ı	1	ı		I	+-	1						j	5
Ntn'l Marketing Theme																
Advertising Score								-								
Local Considerations																
Competition Index																
Weather Index																_
Sales Histon/Forecast Total ((\$/etore)							T								Τ
								T								7
Key Products by Menu Item (units/day/store)	ts/day/stc	ore)														
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YWVM WHOPPERS	802	723	701	692	623	760	921	829	006	943	829	912	928	948	707	813
etc					l			Ť								
Key Products by Inventory Item (cases/day/store)	cases/da 	ay/store														
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	9.9	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	<u>6</u>	1.5	1.3	1.3	1.2	<u>4</u> .	1.7	9.	1.7	1.8	1.7	1.8	6.1	د 6.	4.1	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	4.0	0.4	0.3	0.3
Ketchup- Bulk	6.	1.6	4.	4.	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	92.8	117.8	6.90	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	32	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4 9	3.5	4.1
etc								_								

FIG. 27

2700

	•	Promoti	onai Mo	onitor -	System	Promotional Monitor - System & Regional	nal						
			History	VIC					Week #1	#1			
		V	W-3	W-2	W-1	1 +1	D+2	D+3	D+4	0+5	9+0	0+7	Total
Total Sales(\$/Store)	re)	\$23,000 \$23,500 \$23,250 \$23,450	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3.413	\$3.675	 	9	\$26.2E0
Menu Item Sales	Menu Item Sales for Key Products(units/restat	irant/weel	() () () () () ()			きたのかの	SA SANGERS	STATE OF THE STATE	E. Care .	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			3
Category	Segment	:				-	***	dari transitati	14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			-,	
Whopper	WHOPPERS	215	211	228	269	32	엃	37	37	4	8	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	2	2	2 2	8 8	2 %	7 4
	YWWW WHOPPERS	669	629	714	813	8	103	111	111	12	8 6	137	200
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Ext	Variance from Expected (Highlighed Areas are Or	Jutside of Expected Range)	xpected F	(ande)									
Whopper	WHOPPERS	11.4%	%8·6-	-23.2%	4.6%	2.3%	3.0%	1.0%	4.0%	11 0%	16.0%	%U &	, E F.O.
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	% 0.0 0.0	200
	YWWM WHOPPERS	12.2%	-10.7% -22.5%	-22.5%	-1.9%	3.0%	3.0%	10%	20%	16.0%	10.04	7.0%	1 00
Whopper Total		10.6%	-9.6%	-23.4%	4.1%	2.1%	3.3%	10%	4 3%	12.20/	16.26	0/0:	2 2
		•) 	?	?	?	5.5.7	0.5%	0.0 0.0 0.0	0.8%

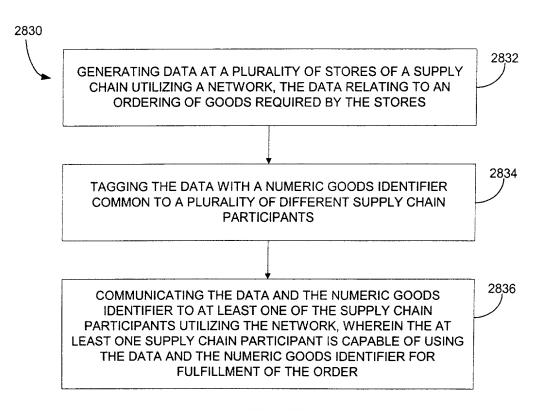


FIG. 28

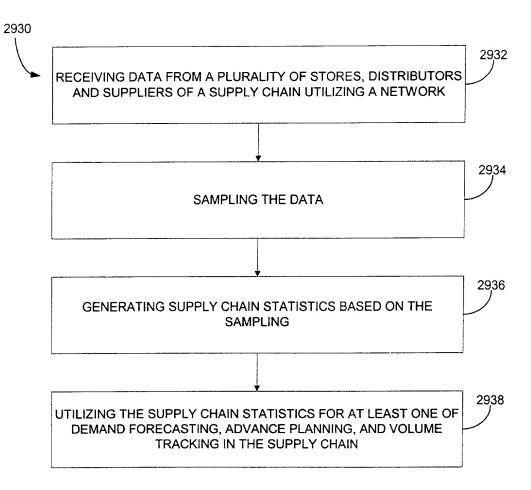


FIG. 29

3000 Distribution Center: Alliant Topeka Time Period (Month/Yr):

Delivery Order Fill Rate

	65712	
	dered:	
	Total Cases Ordered:	
-	Tota	

3002

					Oversooned and
Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Not Returned
Cases:	154	89	62	284	
Percent	0.23%	0.10%	%60.0	0.43%	%00.0

0.86%

Total Operations

3004	Purchasing:	Out of Stocks	Substitutions	Out of Code
_	Cases:	066	20	
)	Percent:	1.51%	0.11%	0.00%

1060

Total Purchasing

 Distribution Center Total:
 Cases
 Percent

 Operations:
 568
 0.86%

 Purchasing:
 1060
 1.61%

 Grand Total:
 1628
 2.48%

Delivery Order FIII Rate: 97.52%

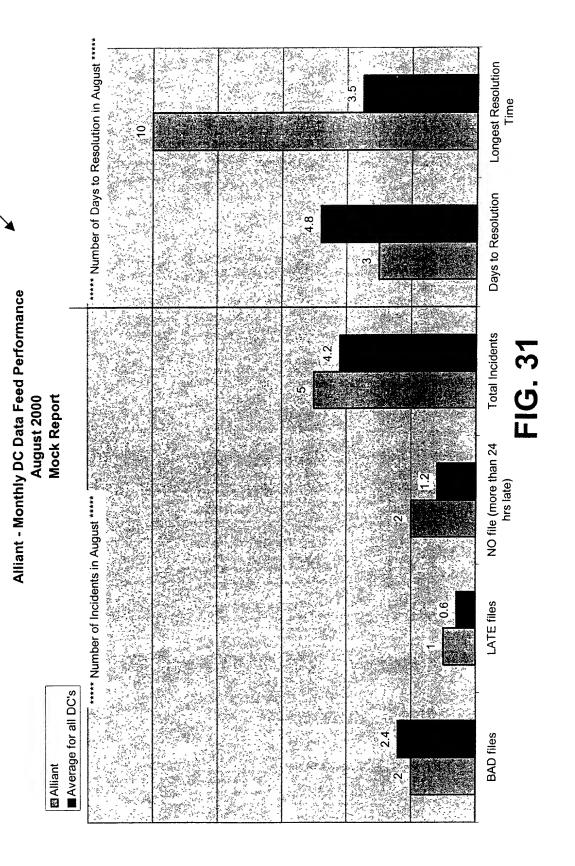
On-Time Delivery Rate

On-Time Delivery Rate: 0.00%
of On-Time Deliveries:
Total # of Deliveries: 1232

FIG. 30

Perfect Order Rate

58.85%	Perfect Order Rate:
725	Total # of Perfect Orders:
1232	Total # of Deliveries:





Service Level Reporting August

	💉 🔆 Fill Rate 🖒 💨	∴ On ∗Time	Perfect Order
Allant-Paducah 🚓 👉 🔭	99.14%		
Alliant-Topeka			
Alliant Wixom	89.05%		
King-Atlanta	89.34%		78.70%
King-Jacksonville 🕩 💮			
King-Louisville ::	The many the general party of the state of t		
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	89.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0i
MBM Lewisyille			10//\lG#
MBM Oriando		10 mg	#DIV/0i
MBM Rocky Mount	99.13%		i0/AIQ#
McCabe's			
McLane Lubbock	i0/AIQ#	#DIV/0i	#DIV/0i
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria:	99.42%	#DIV/0i	
PYA/Monarch	89.20%		
Reinhart-Cedar Rapids	%90.66		
Reinhart-Oak Creek 🌣 🕾	99 31%		
Reinhart-Rogers			
Restaurants NW 🐭 🐑 🐇	%80'66	840 (00 per constitution)	CONTRACTOR - 180,47%
Shamrock Commerce City 🐇			381384 T. 1885 139
Shamrock Phoenix	98.81%		
Sygma Harrisburg 💮 🕆 🕆			
Sygma Stockton	The second secon		,
Sysco	Account of the second of the s		

	Fill Rate	On - Time	Perfect Order
BKC Min	88.50%	%00'06	78.00%
RSI Min	%05.66	%00.06	80.00%

	rı	_
	udn't meet RSI Min	Didn't meet BK Min
NO W	Didn	Didn
121,123,684		

FIG. 32

Vendor:

Time Period:

XYZ Company

3300

Aug-00

3300

Delivery Statistics:

%96 95% 0.93 1.7 4

On-Time Delivery Percentage

Days Delivery Late

Hours Delivery Late

DC Adherence to Lead-Time DC Requested Lead-Time

Average Days On Hand SKU#1

Inventory Management:

19

SKU #2

Max Days On Hand SKU#1 SKU#2

40

Monthly Carrying Cost

SKU#1

Average as % FOB SKU #2

3,594

ઝ

30,152

42,513 12,589 25%

Invoice, Payment and Pricing:

Monthly Freight Variance Monthly FOB Variance Days for Payment

Monthly Total Variance

Invoice Accuracy:

97.25%

99.00% 92.34%

Perfect Order Percentage

PO Accepted Rate

Invoice Fill Rate

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance

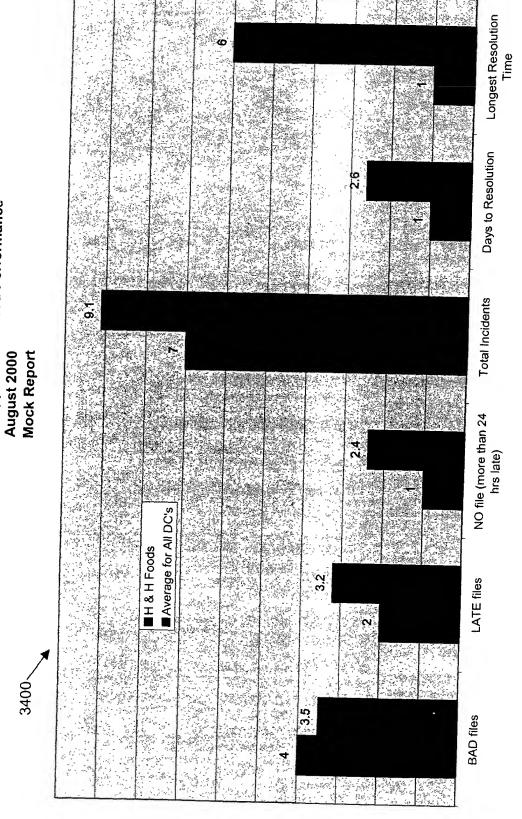


FIG. 35

Service Level Reporting November - Mock Report Monthly Total Perfect Order Monthly Carrying Overchange Percentage Minoice FOB

Monthly Total Overcharge LIOUGHERTY PACKING
EVERAGE - AIR
COMPONENT HARDWARE GROUP INC EPAGE BAKERY / COUNTRY KITCHE ORGIA PACIFIC TISSU OCA - COLA USA RA PLASTICS

	Montnly Total Overcharge	Perrect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%





3500

3600

Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	99.92
Variance Good/(Bad)		0.59	0:30						
Total Dollar Purchases (in Millions) /2	in Millions) /2								
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%						

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

FIG. 36

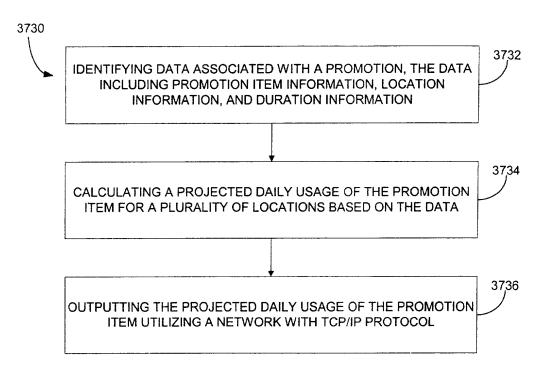


FIG. 37

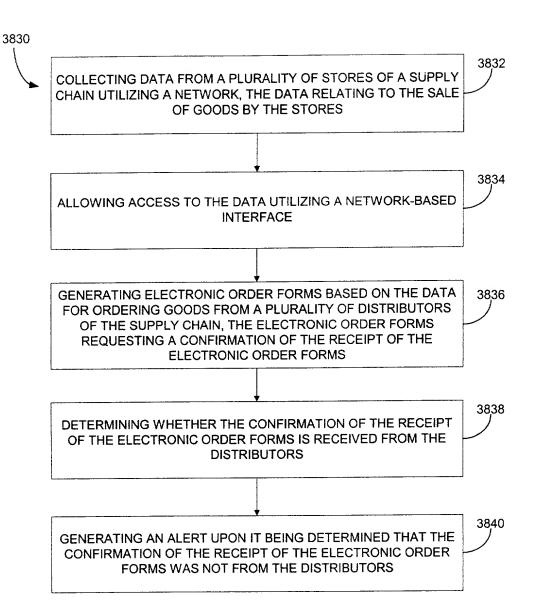


FIG. 38

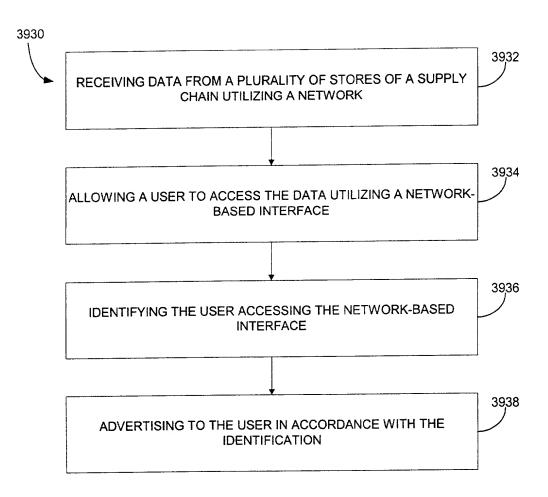


FIG. 39

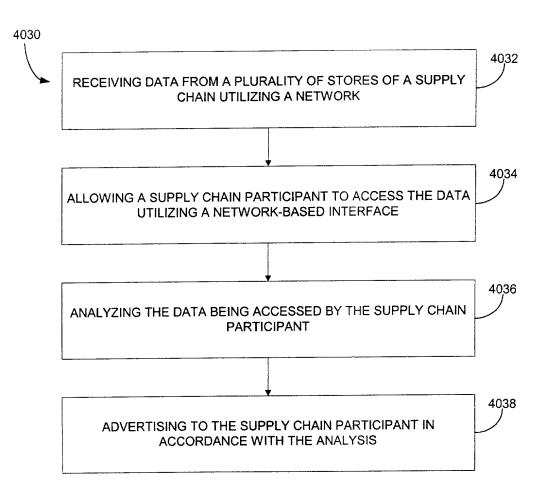


FIG. 40

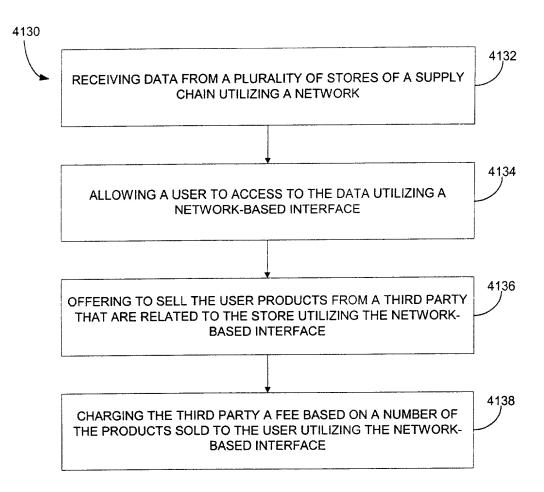


FIG. 41

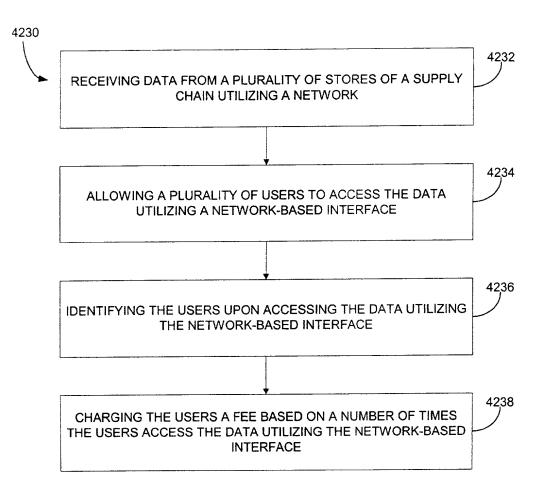


FIG. 42

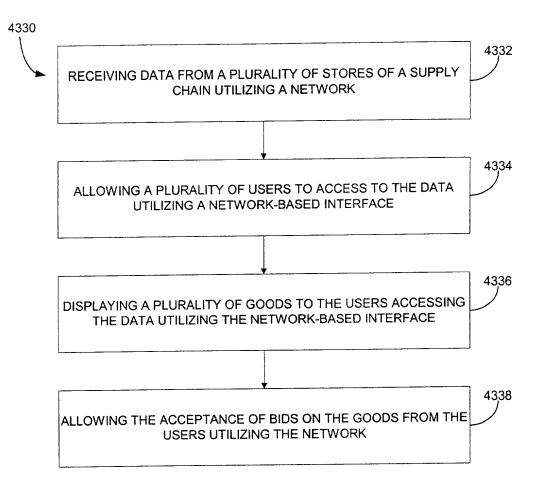


FIG. 43A

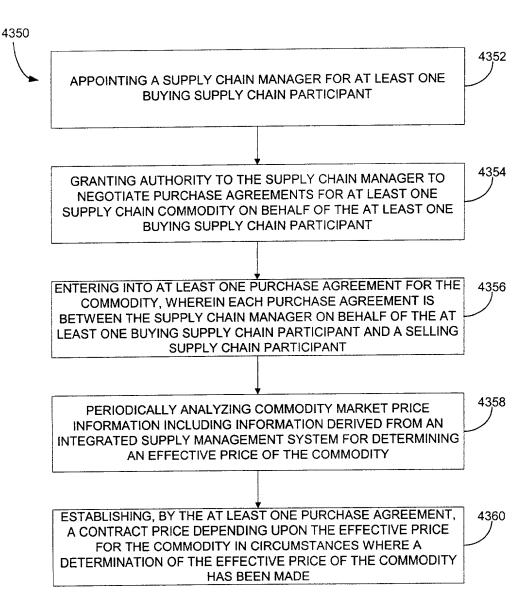


FIG. 43B

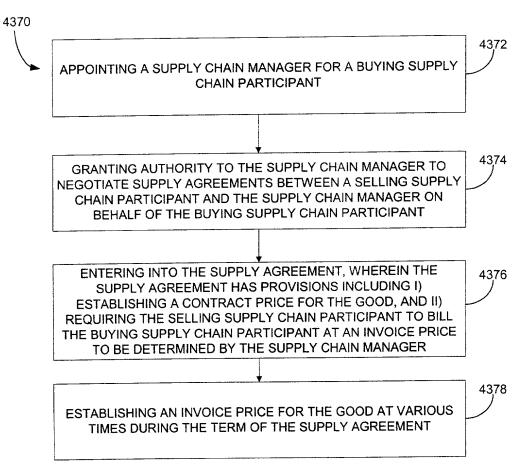


FIG. 43C

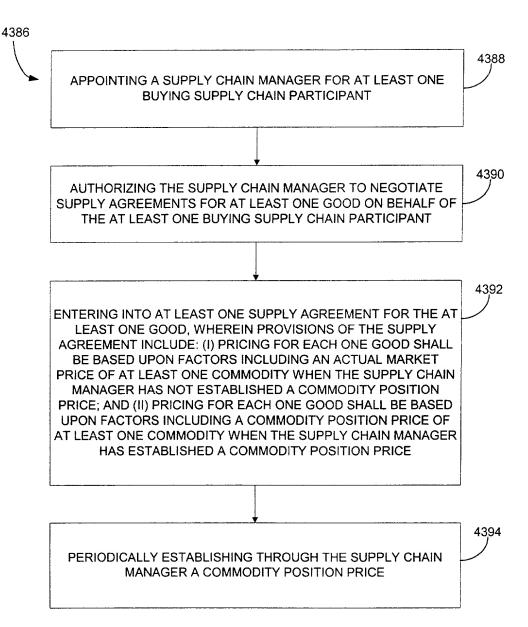


FIG. 43D

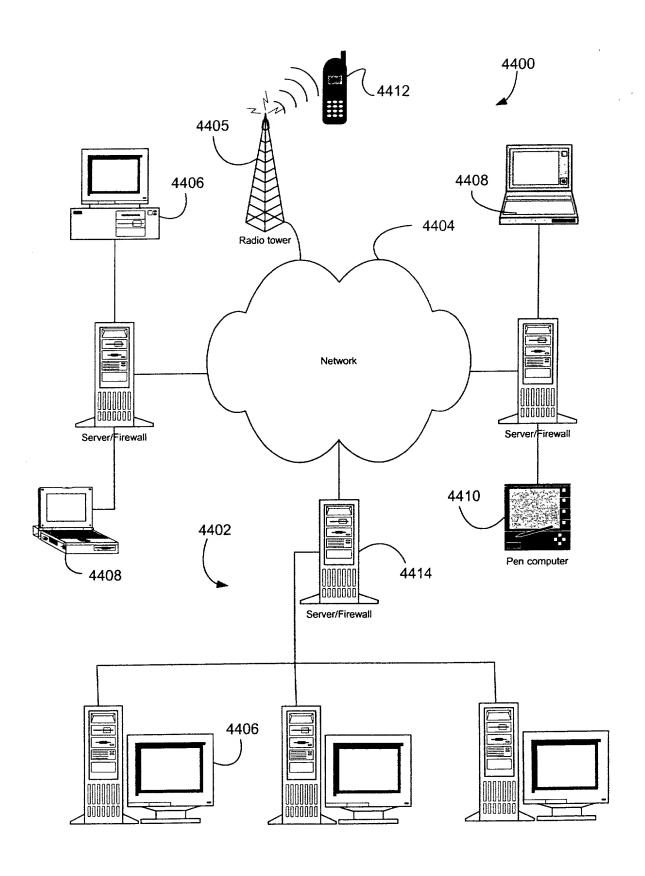


FIG. 44

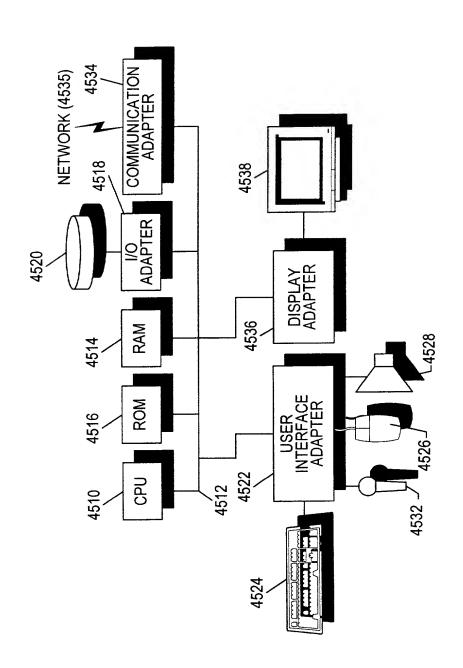


FIG. 45

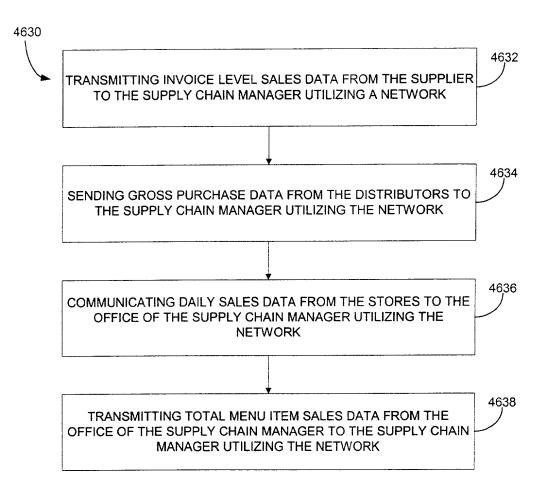


FIG. 46

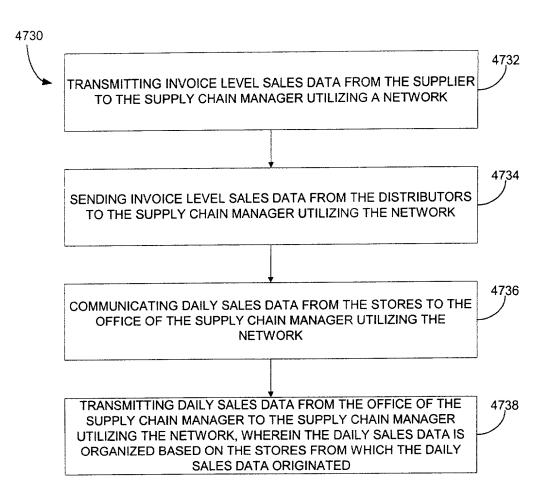


FIG. 47

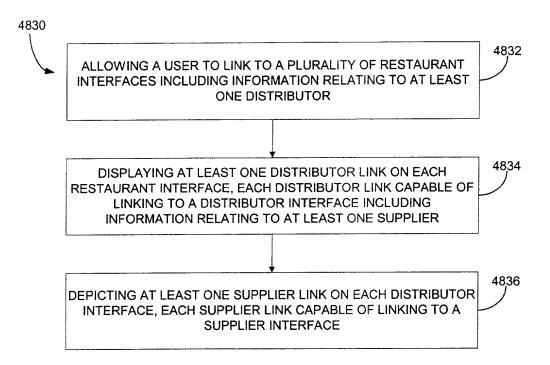


FIG. 48

300 | Cinks 29 4900 tentent you have to the the test of the Click For BURGER KING® System Independent Purchasing & Distribution Service Co-op Corporation, food and packaging suppliers, marketing agencies, the vast majority of products used by the U. S. BURGER KING 1 RSI was founded in 1991 as the exclusive purchasing agent for system. Its primary purpose is to leverage the buying power of providers to streamline and improve the supply chain efficiency food, packaging, premiums, promotion products, supplies, e់ជុំបំពុភាខិក, ជីវ៉េវាមិយាចំn and related services on behall of more BURGER KING restaurants to achieve favorable contracts for franchisees, elected by region, one Burger King Corporation Franchisee Association. The cooperative maintains a close Restaurant Services, Inc. (RSI) is an independent memberrepresentative and one member appointed by the Minority RSI's Board of Directors is comprised of BURGER KING equipment vendors, distributors and information systems owned purchasing cooperative serving BURGER KING® respective roles and responsibilities outlined in a formal RSI works closely with restaurant owners, Burger King working relationship with Burger King Corporation, with Restaurant Services, Inc. 4904 restaurant owners in the United States. than 8,300 restaurants. Operating Agreement. A Restaurant Services, Inc. - Microsoft Internet Explorer About RSI # |franchisee Adder | (2) http://www.rsiweb.com/home/index.asp 4902 MFA link General Information Contact Information egal Information Map/Directions More About RS Bk.C. link

FIG. 49

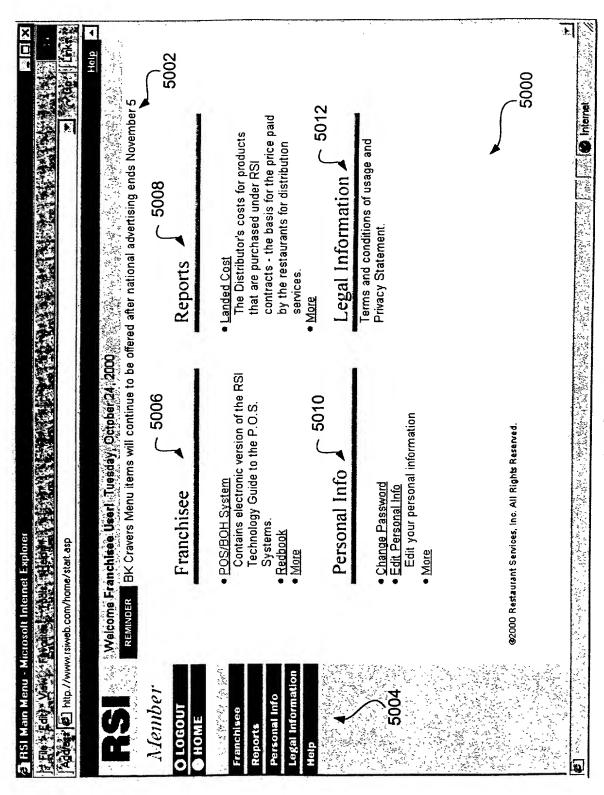


FIG. 50

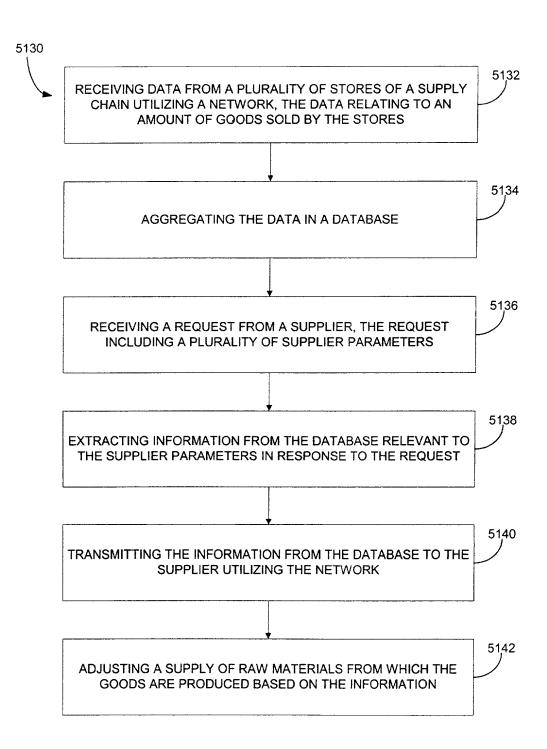


FIG. 51

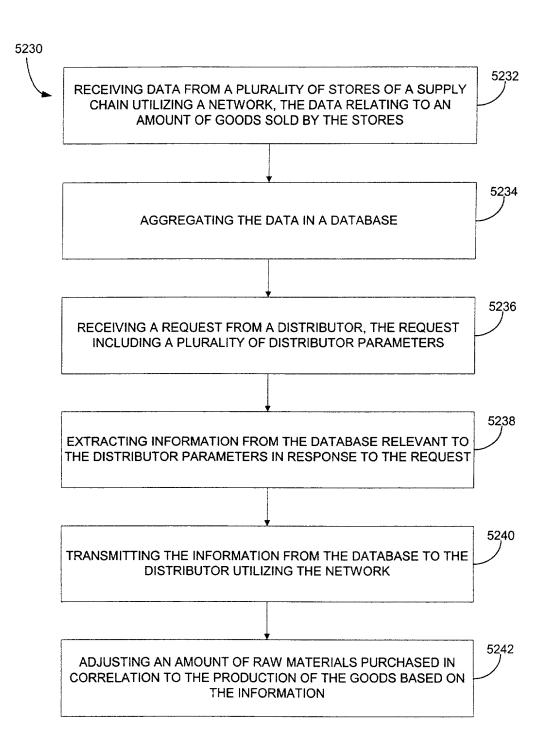


FIG. 52

T doH	\$\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\						2	1 9	9	178	8	- 0	242	3	•
2 f			2	Total	9725 9718			<u> </u>		_L	نستاد			9	2
	8		Jsei, yo	Week Ending Total	10.2 97.		1.44	<u>-Ļ.,</u>	1140 111	_	1.20	<u> </u>		070	, ,
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FIG. 53

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FIG. 54

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FIG. 55

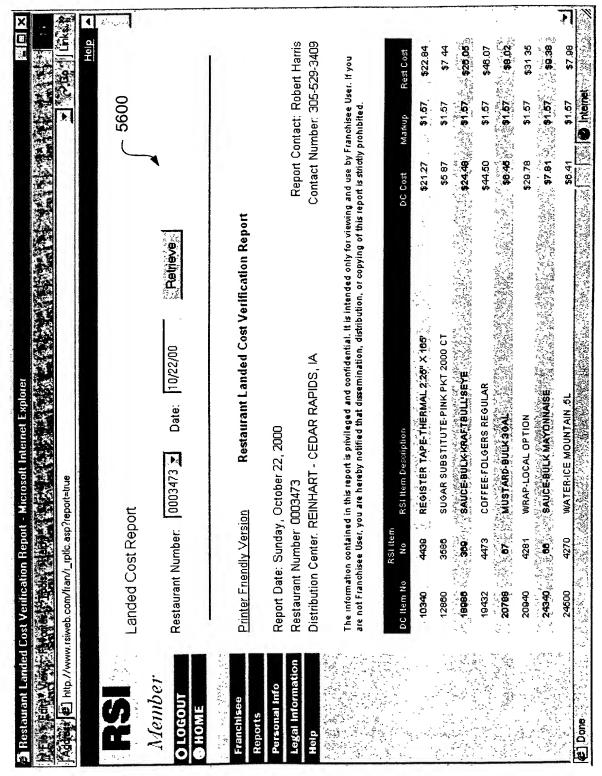


FIG. 56

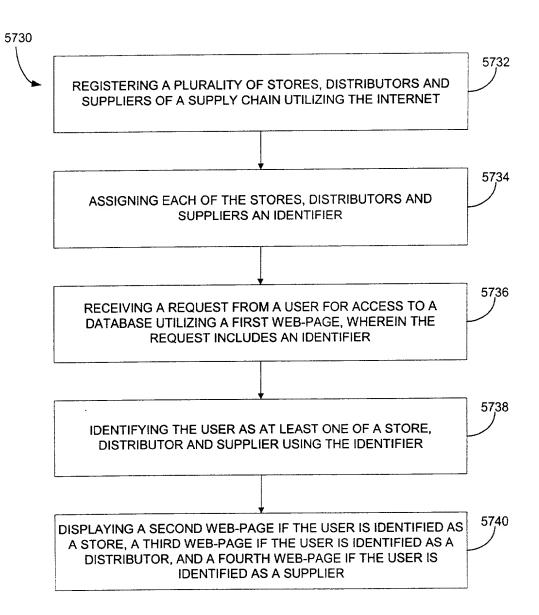
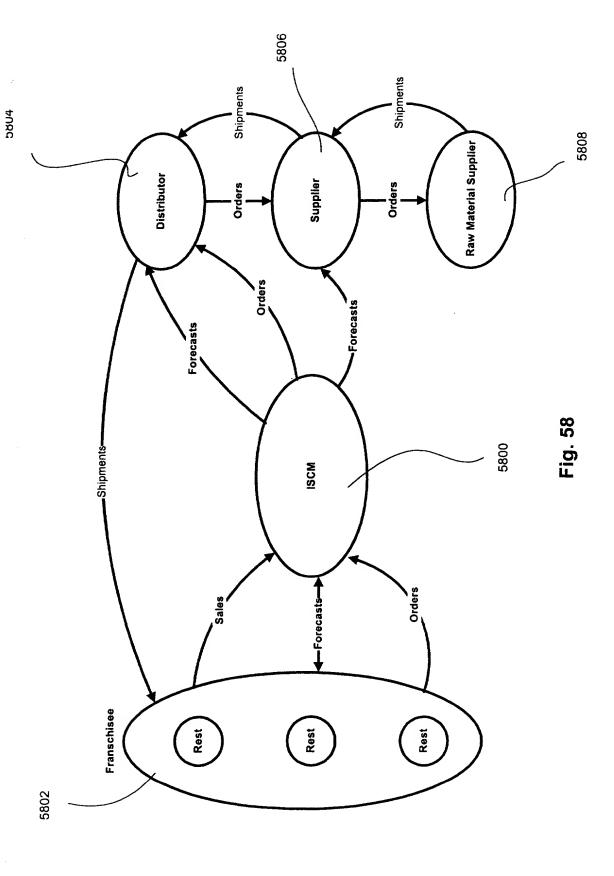


FIG. 57



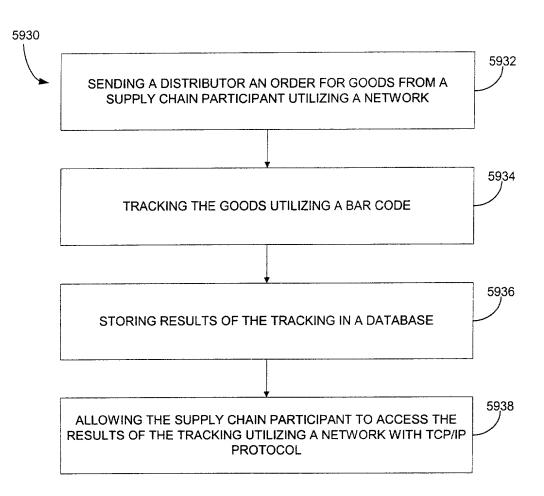


FIG. 59

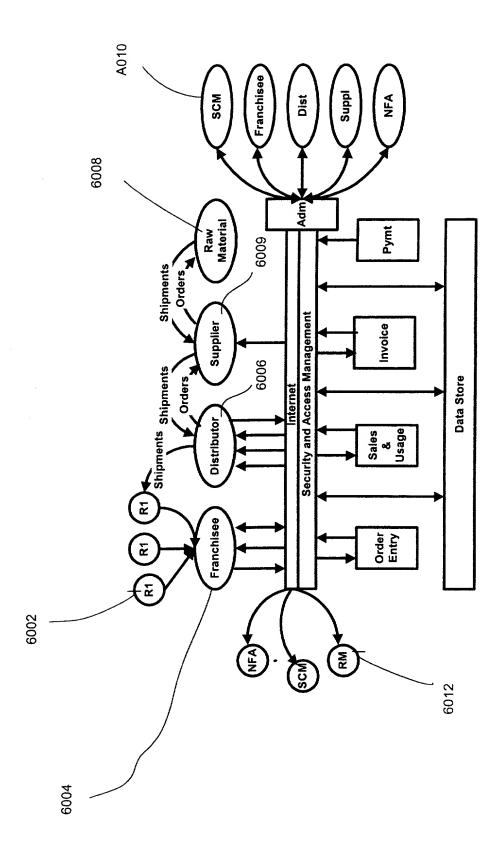
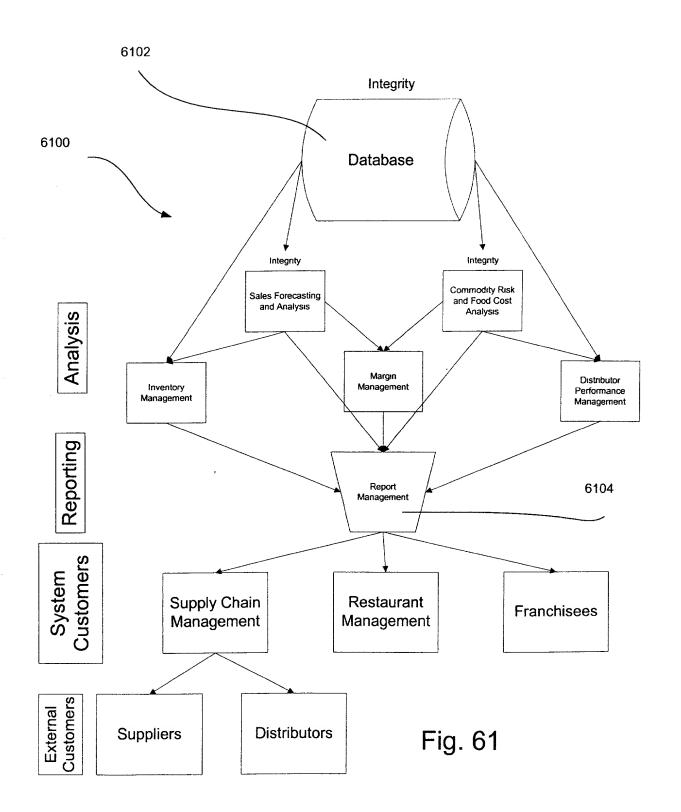


Fig. 60



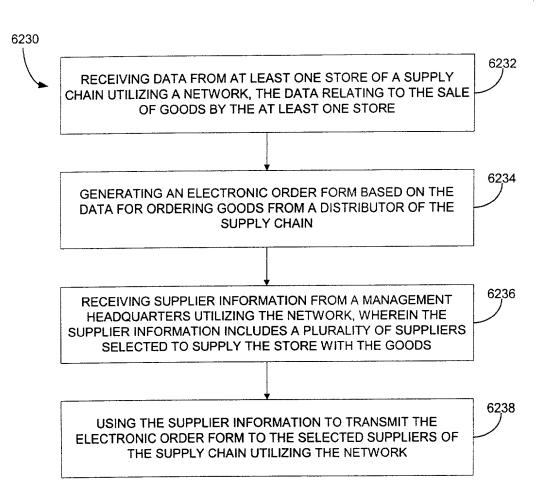
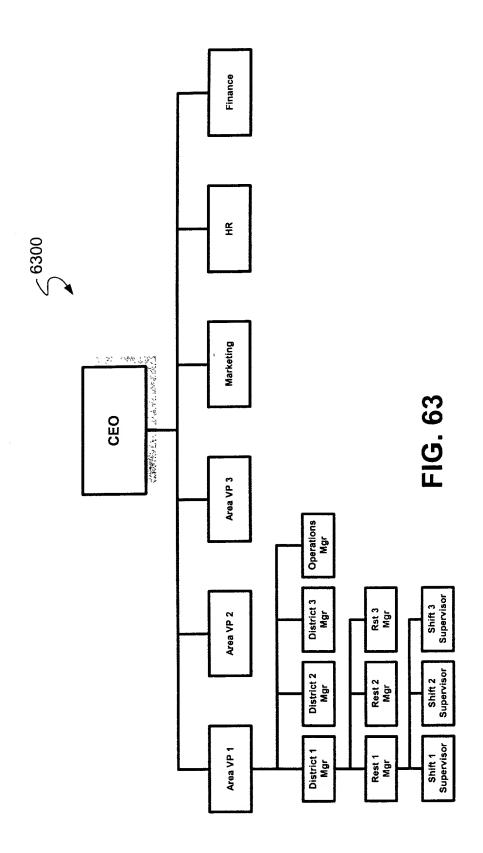


FIG. 62



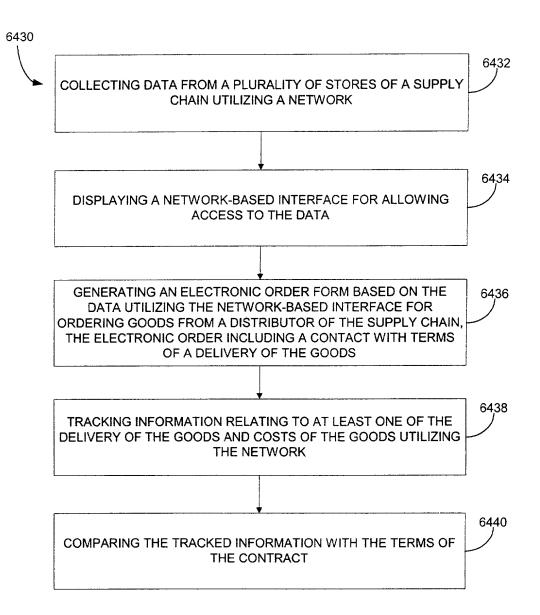


FIG. 64

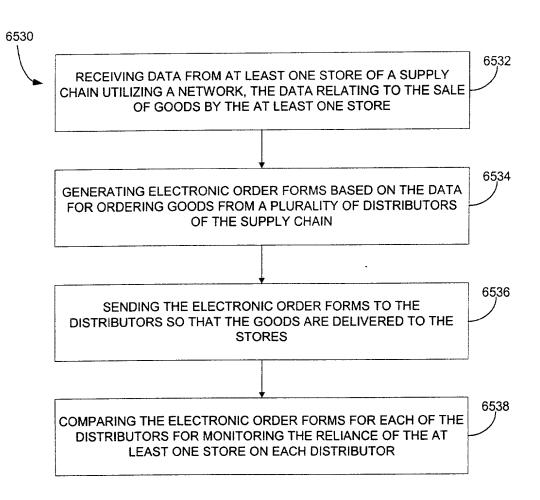


FIG. 65

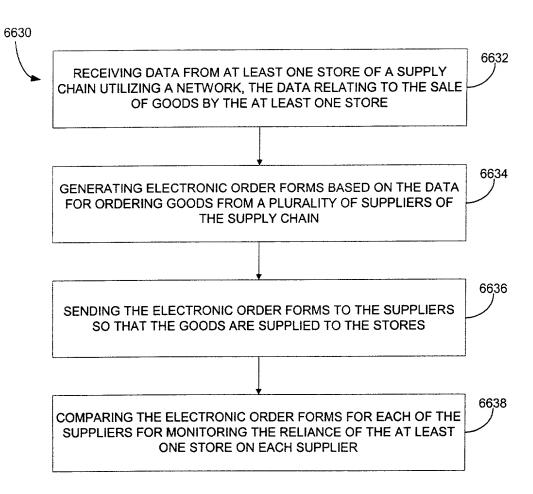


FIG. 66

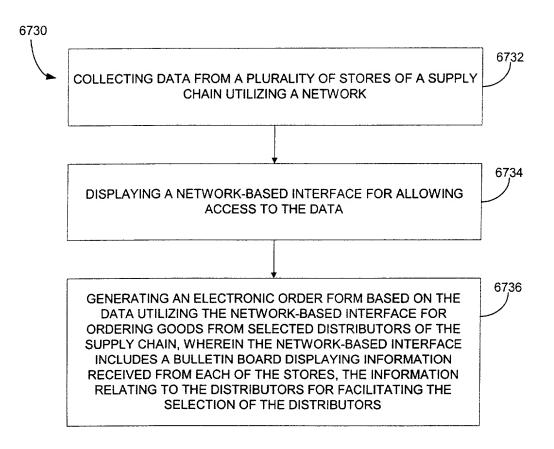


FIG. 67

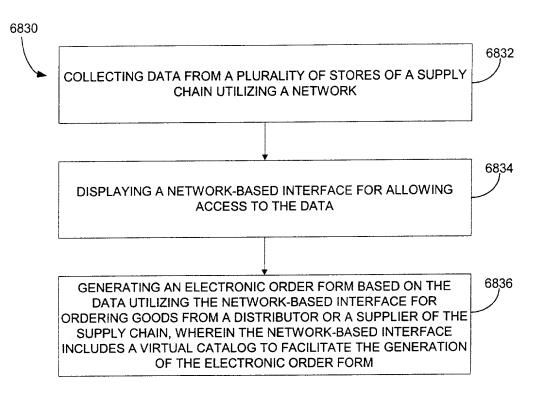


FIG. 68

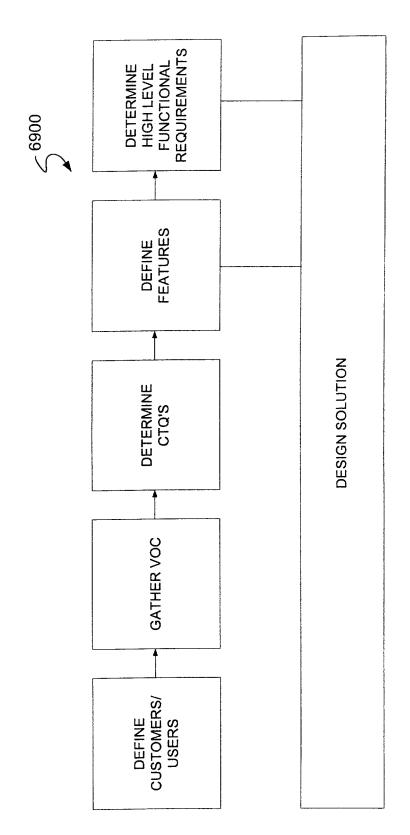


FIG. 69

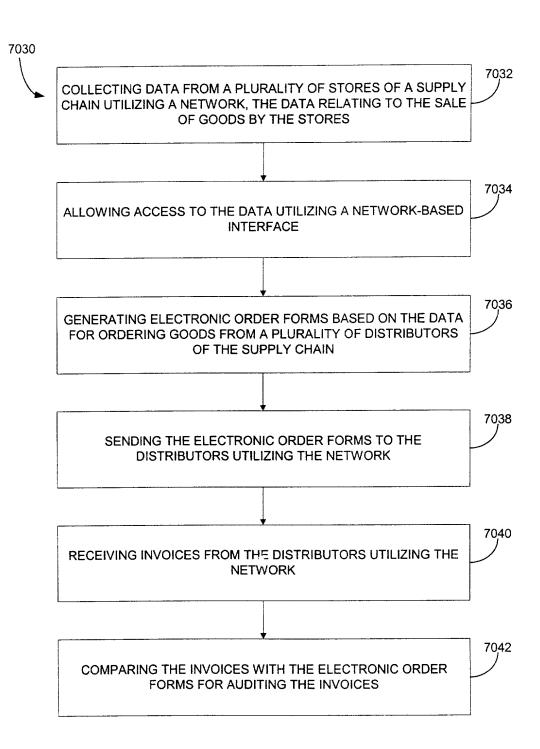


FIG. 70

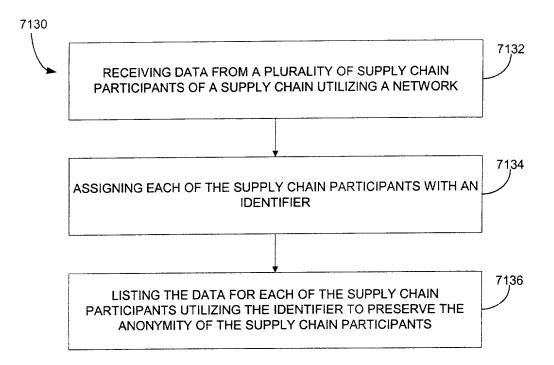


FIG. 71

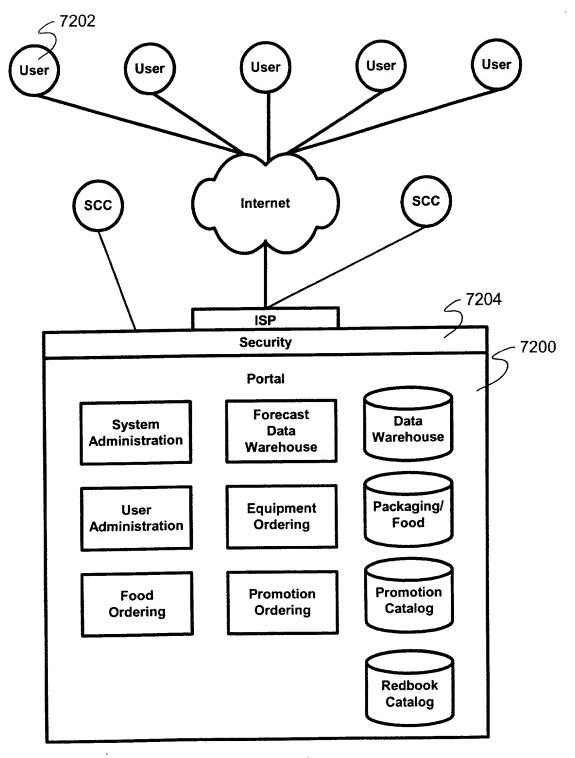


FIG. 72

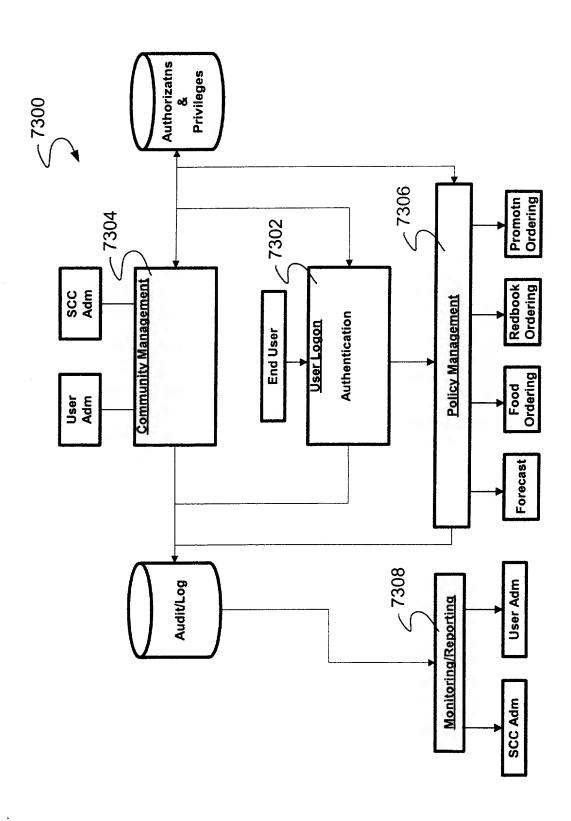


FIG. 73

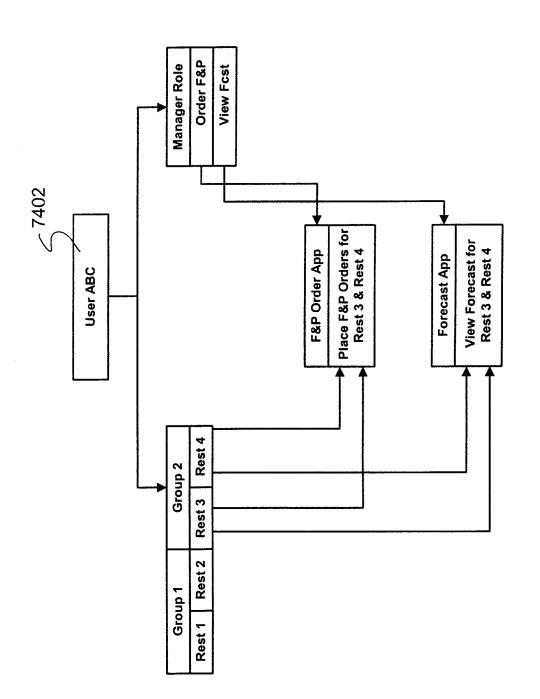


FIG. 74

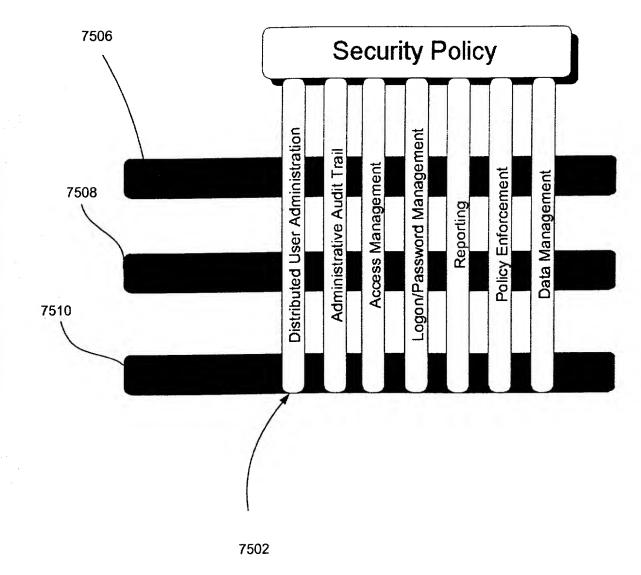


Fig. 75

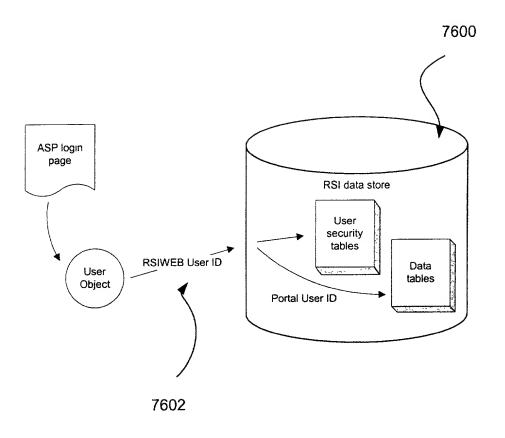


Fig. 76

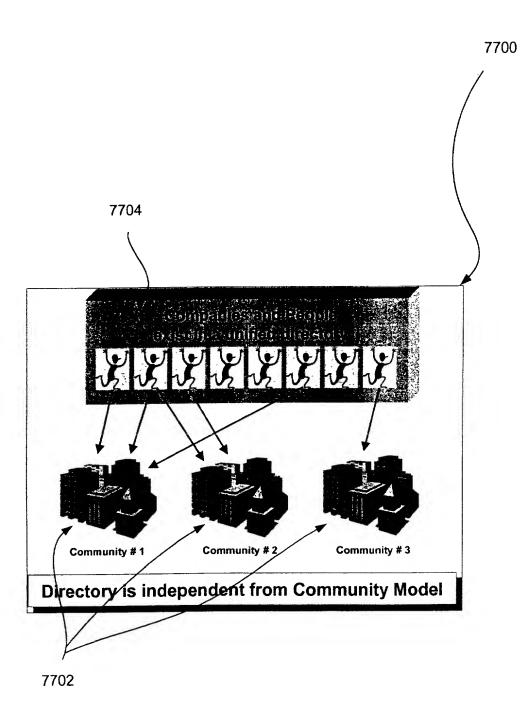


Fig. 77

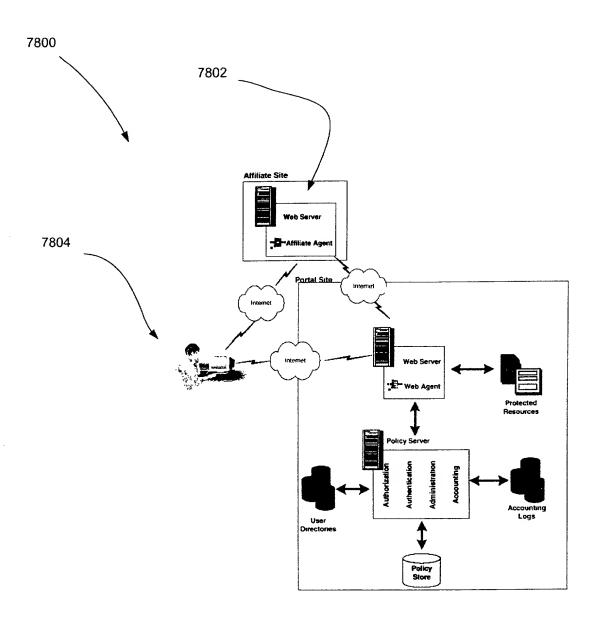


Fig. 78

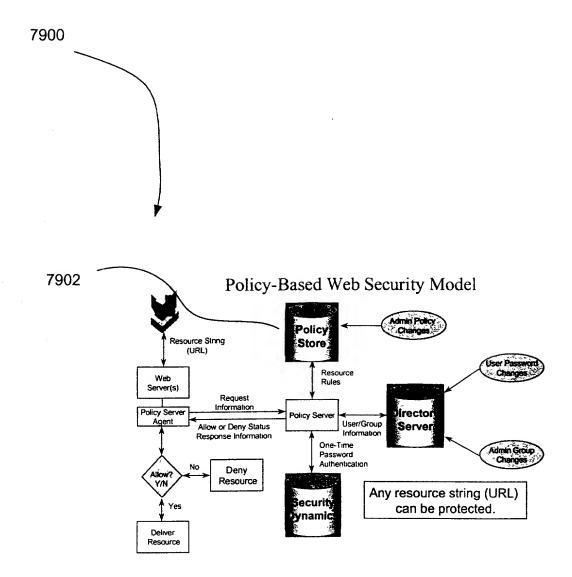


Fig. 79

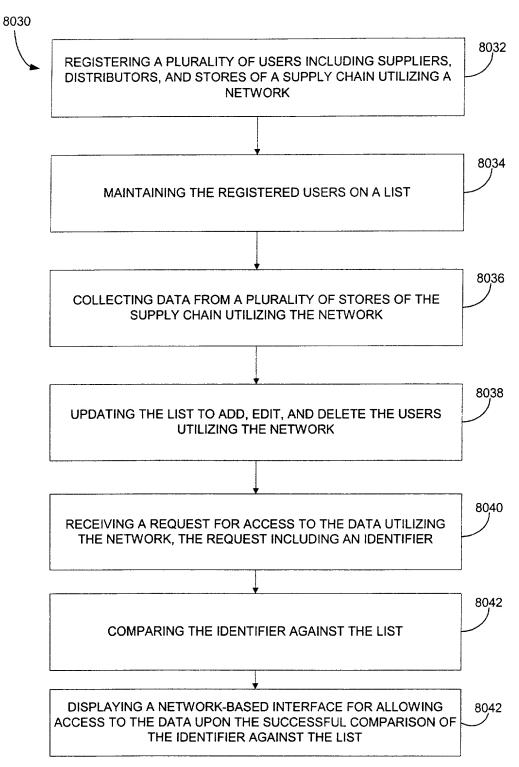


FIG. 80

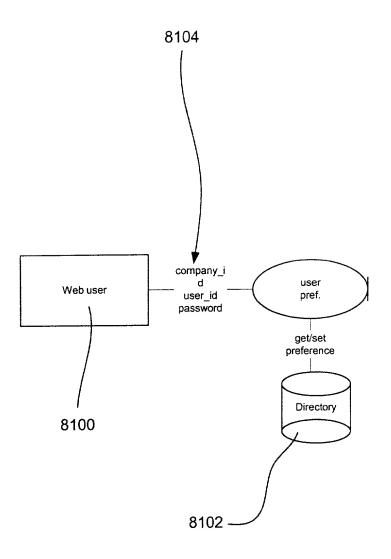


Fig. 81

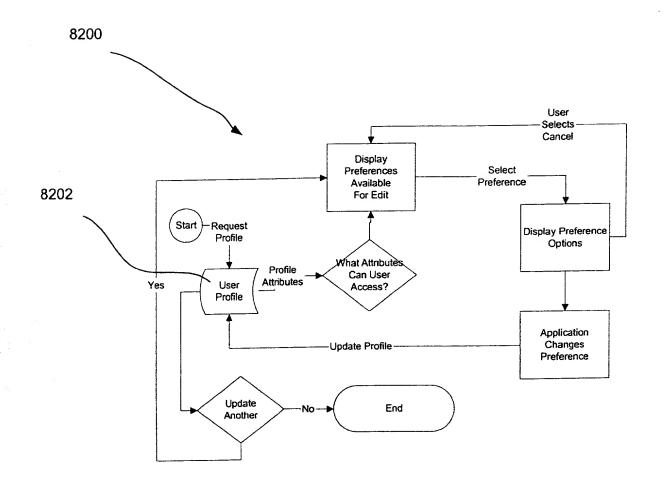


Fig. 82

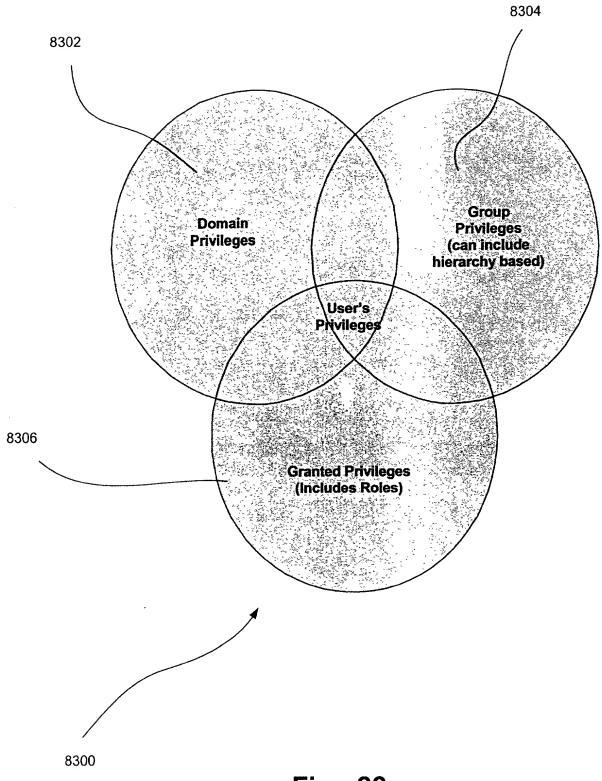


Fig. 83

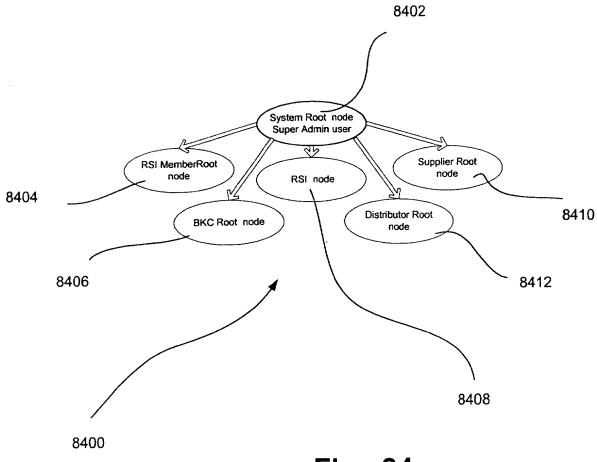


Fig. 84

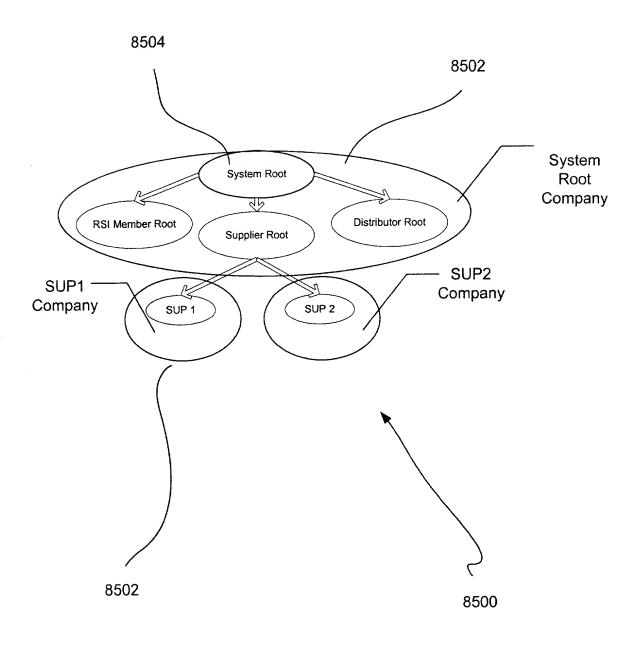


Fig. 85

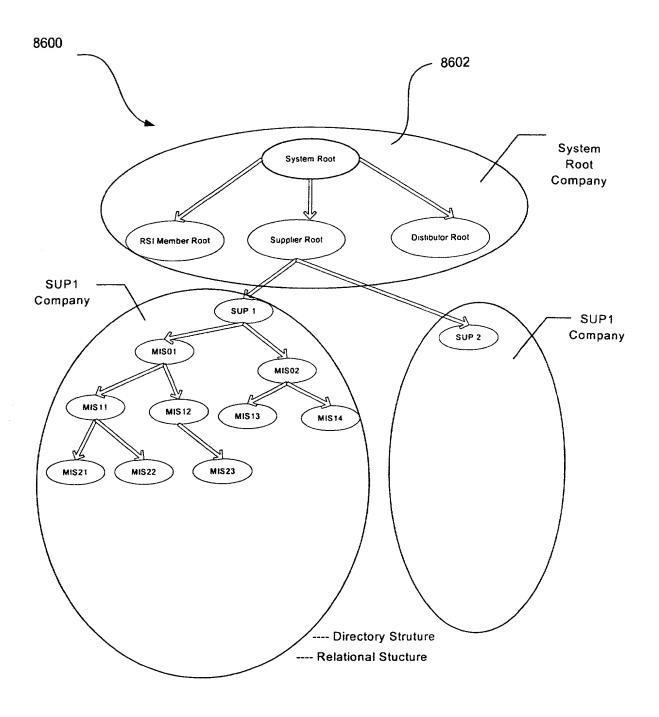


Fig. 86

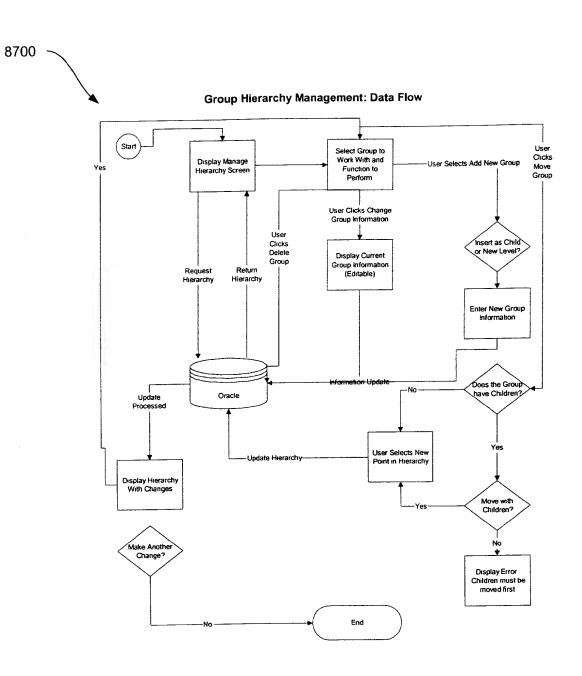


Fig. 87

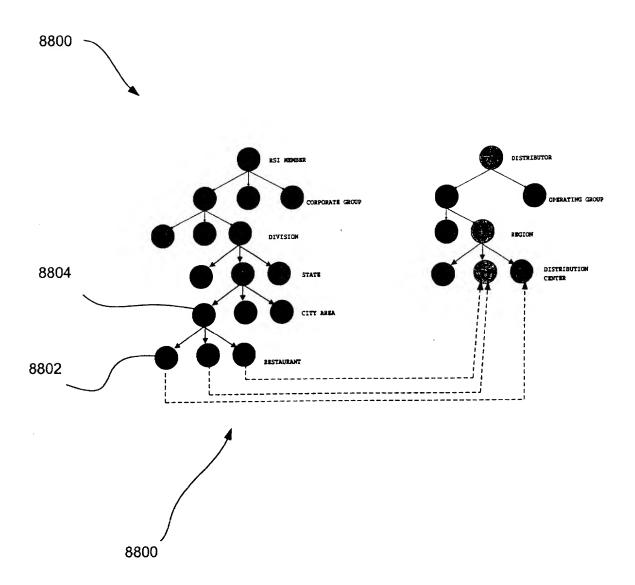


Fig. 88

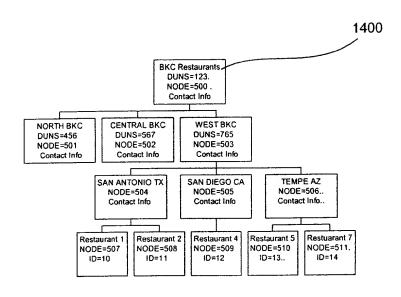


Fig. 89



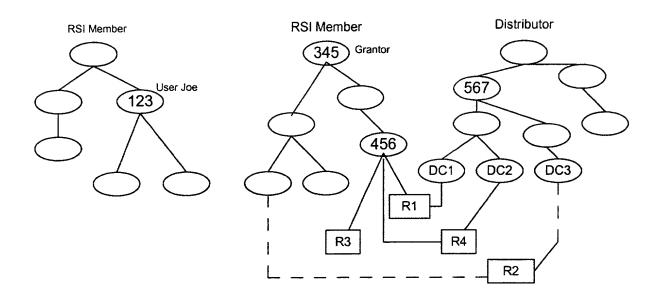
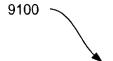


FIG. 90



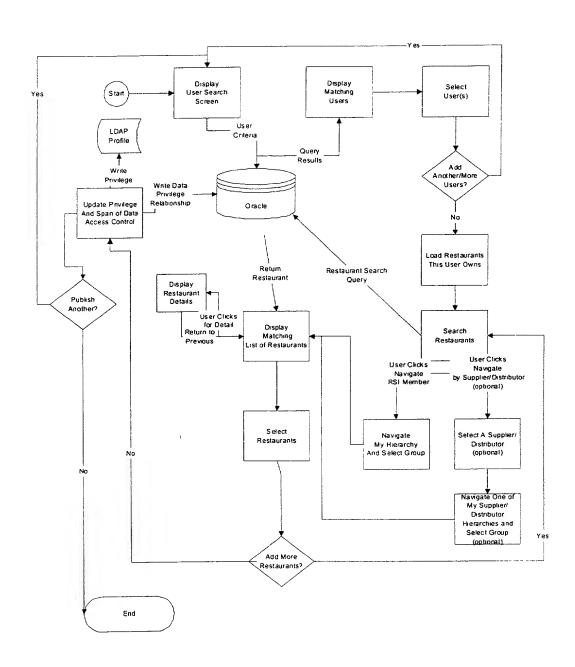


Fig. 91

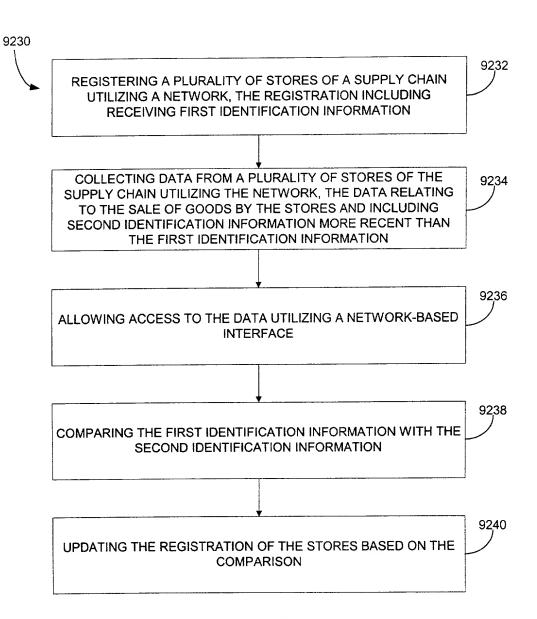


FIG. 92

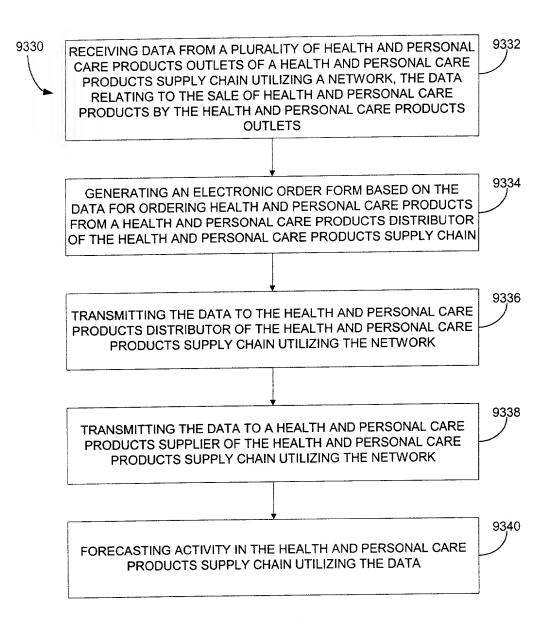


FIG. 93

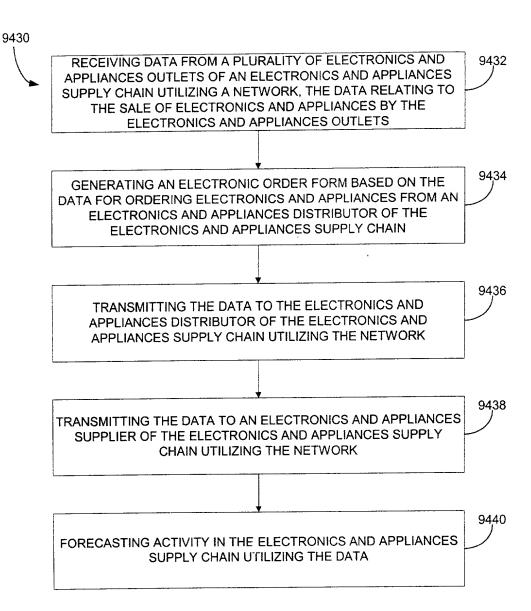


FIG. 94

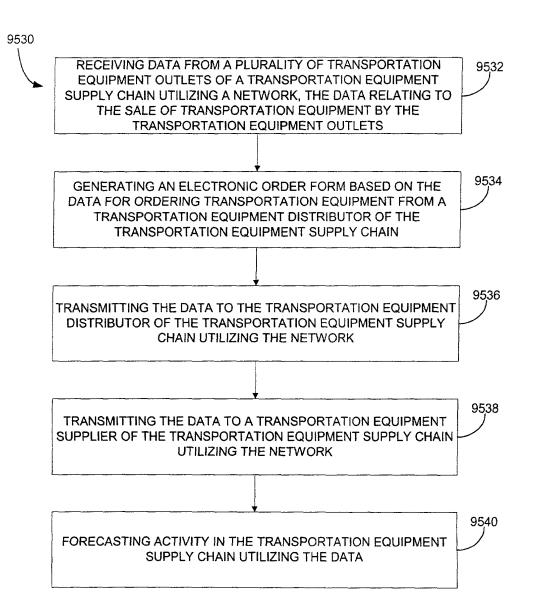


FIG. 95

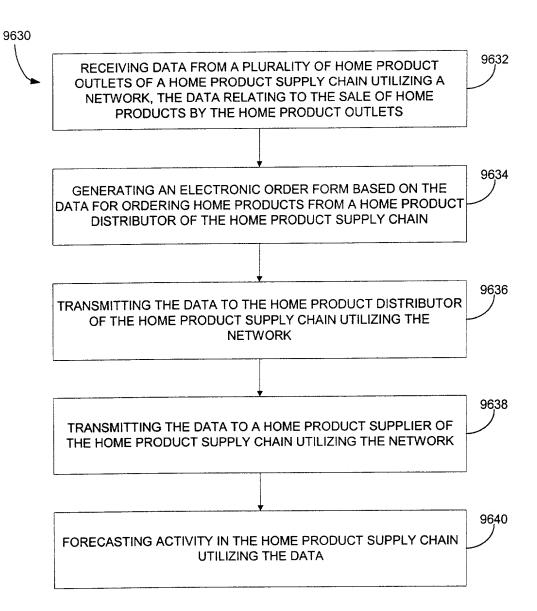


FIG. 96

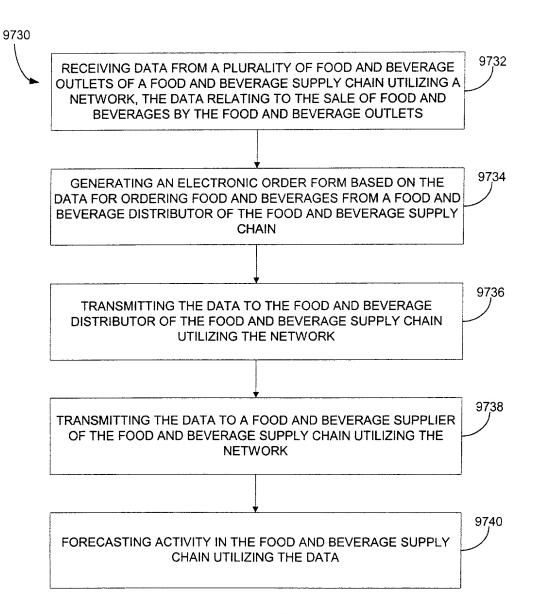


FIG. 97

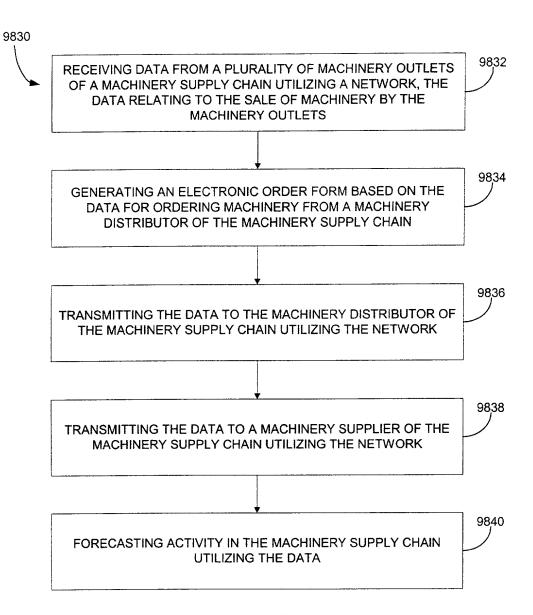


FIG. 98

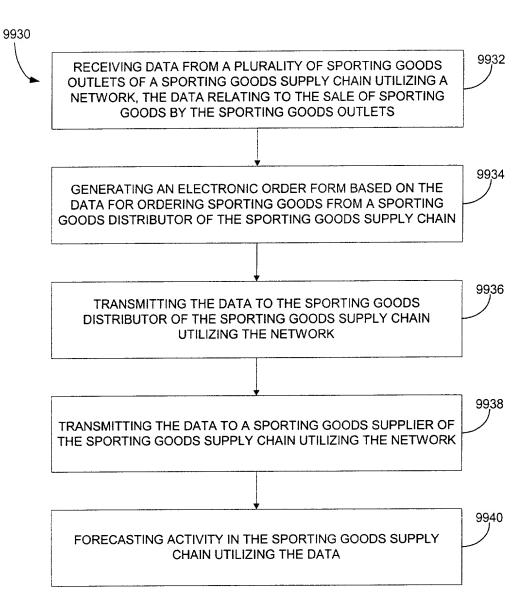


FIG. 99

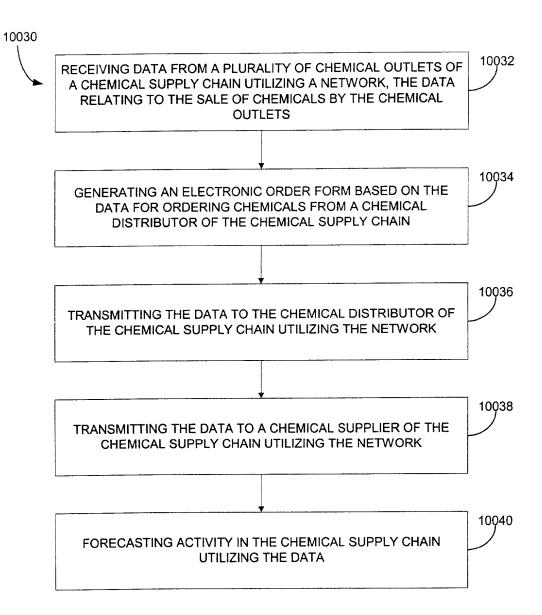


FIG. 100

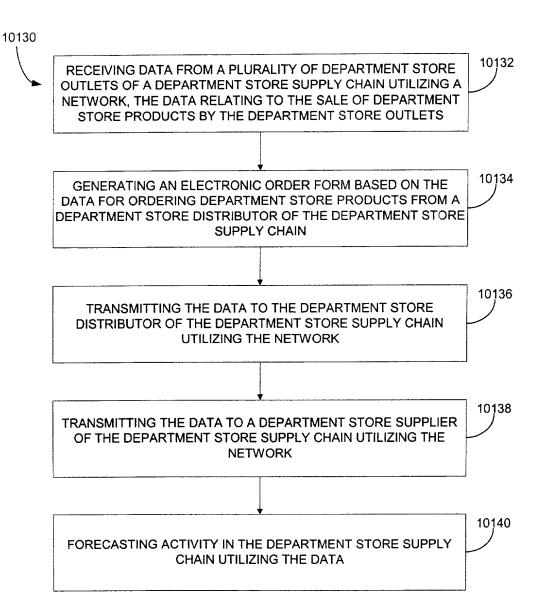


FIG. 101

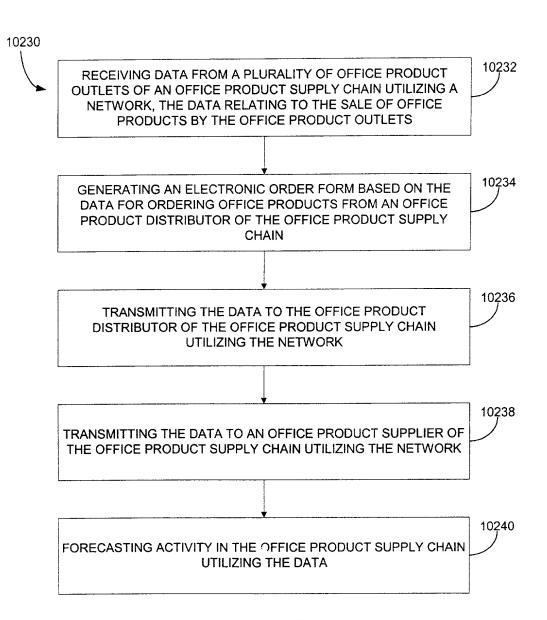


FIG. 102A



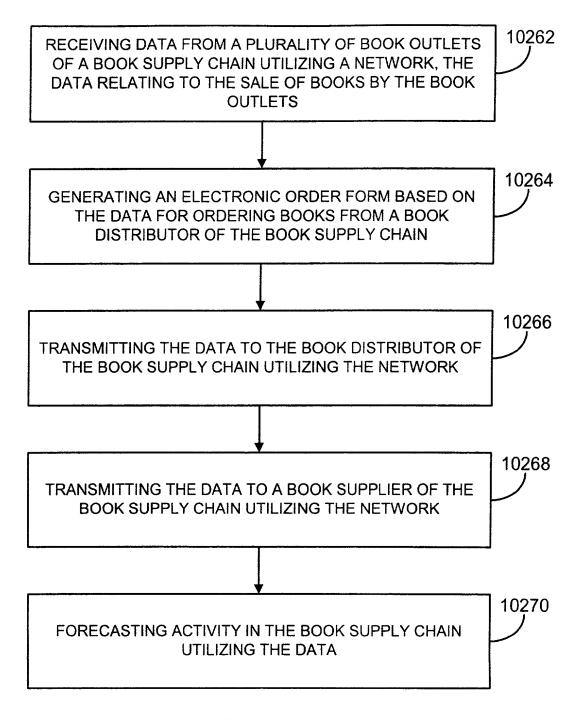


FIG. 102B

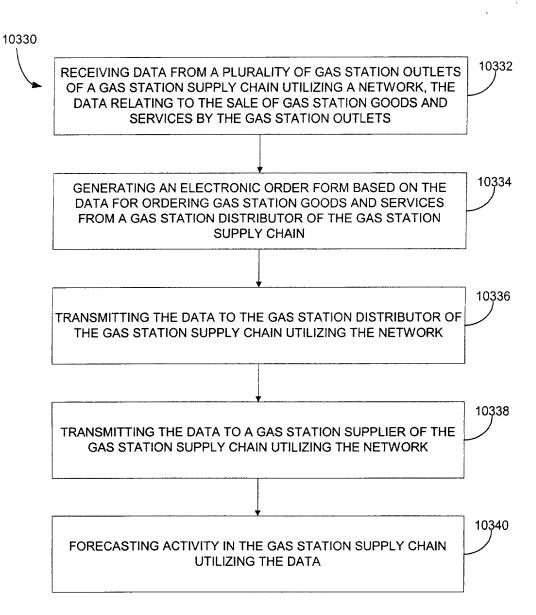


FIG. 103

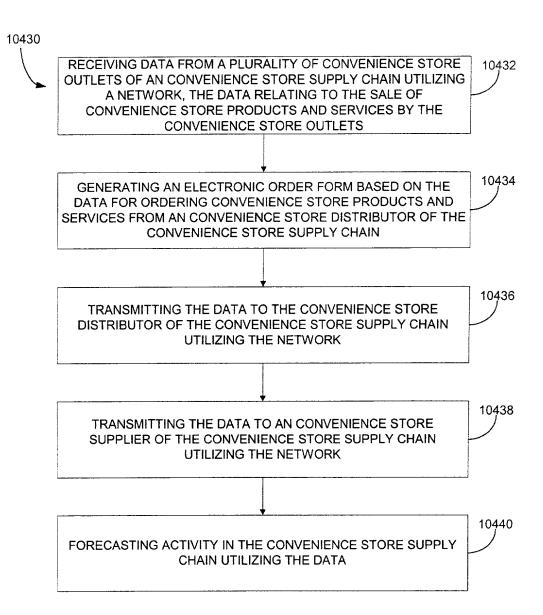


FIG. 104A

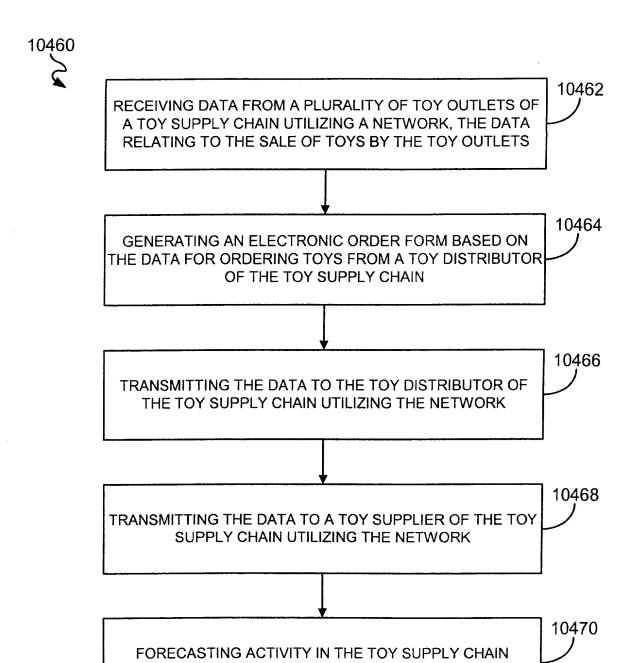


FIG. 104B

UTILIZING THE DATA

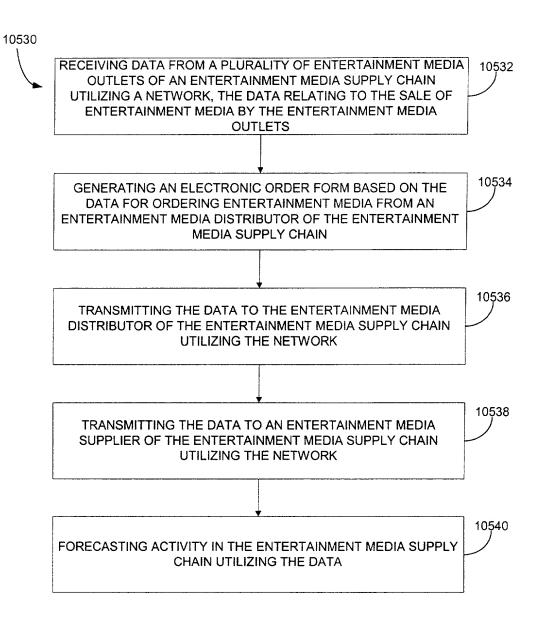


FIG. 105

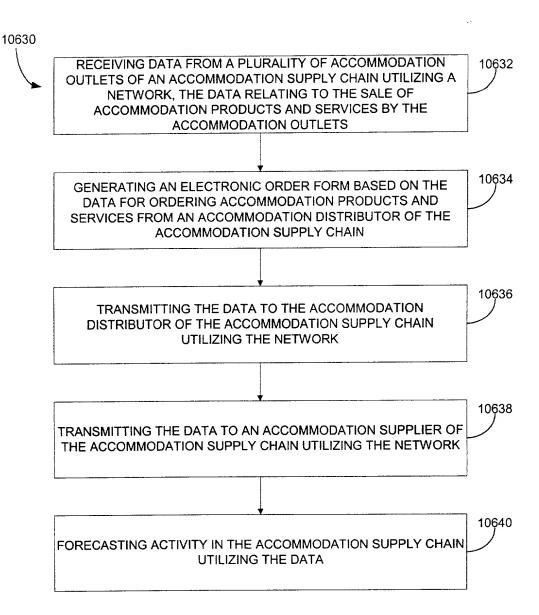


FIG. 106

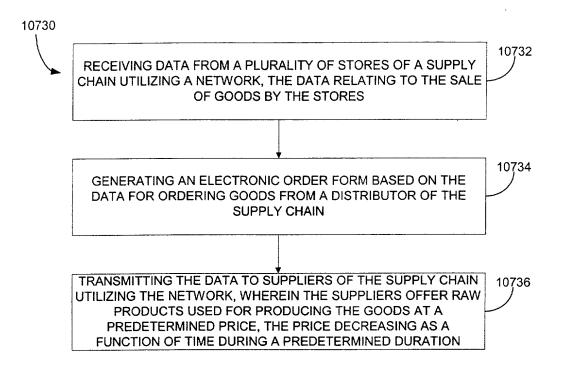


FIG. 107

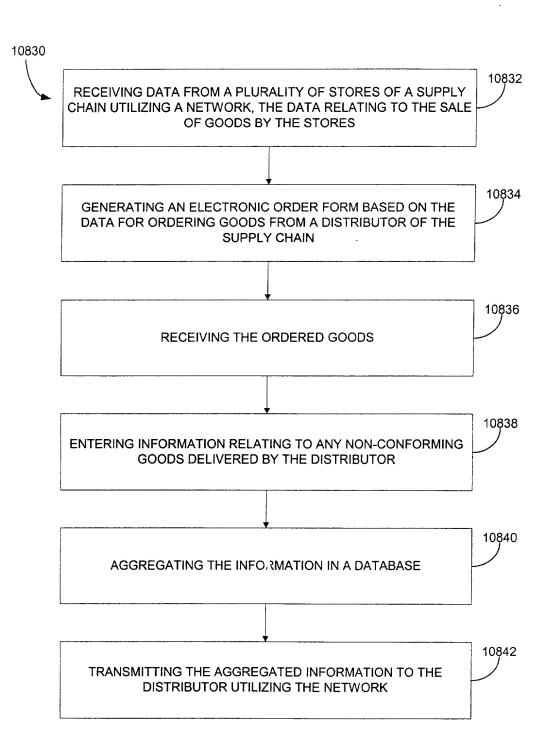


FIG. 108

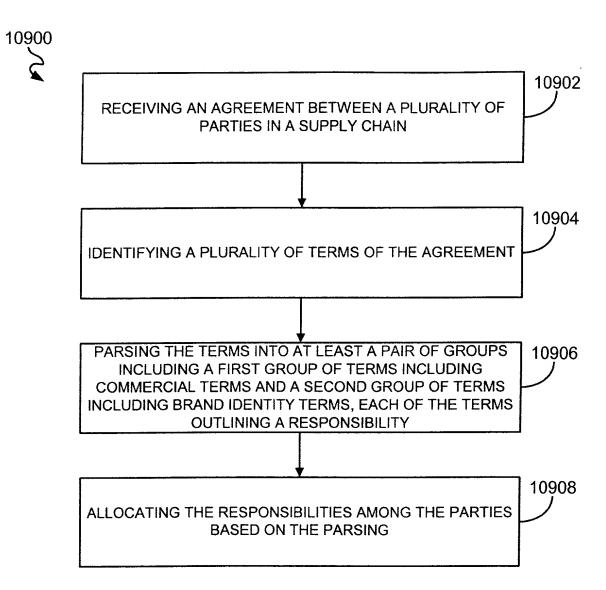


FIG. 109

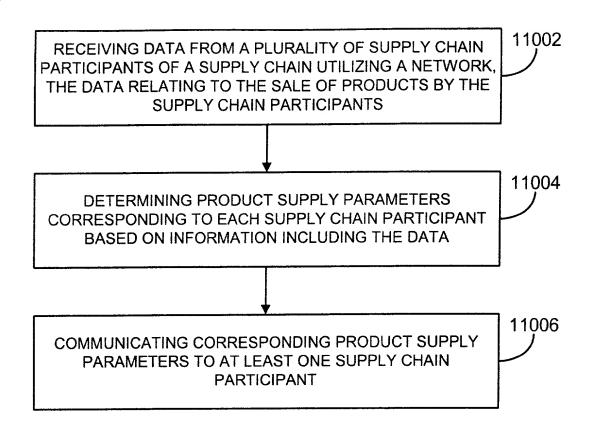


FIG. 110

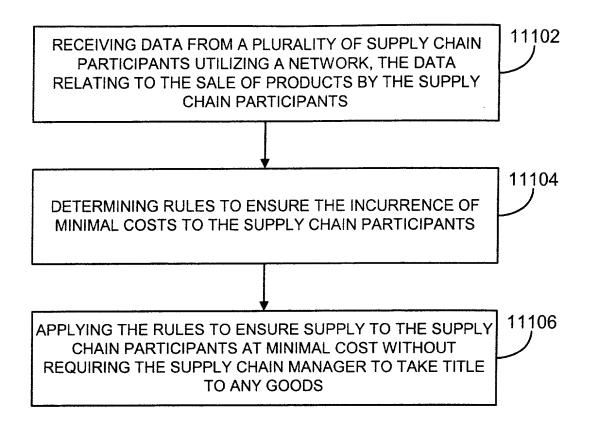


FIG. 111



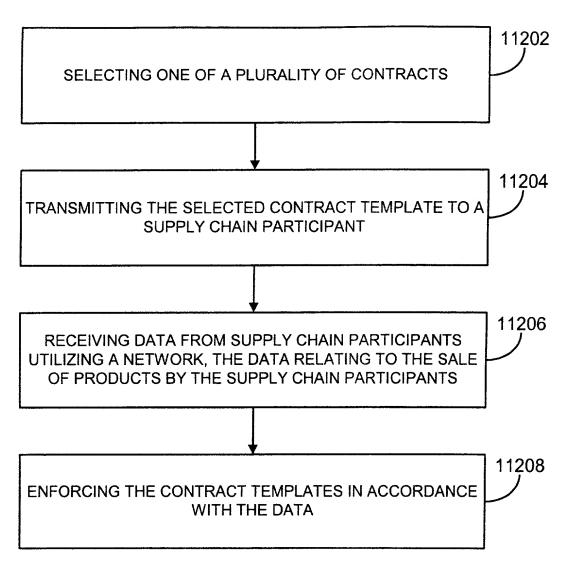


FIG. 112

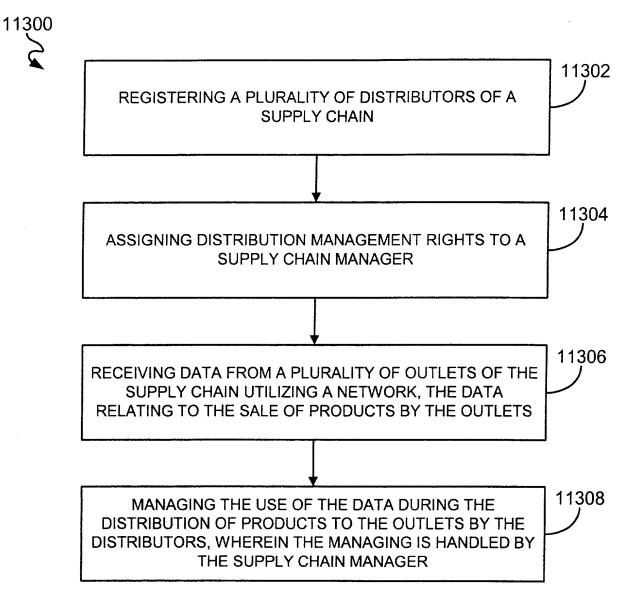


FIG. 113



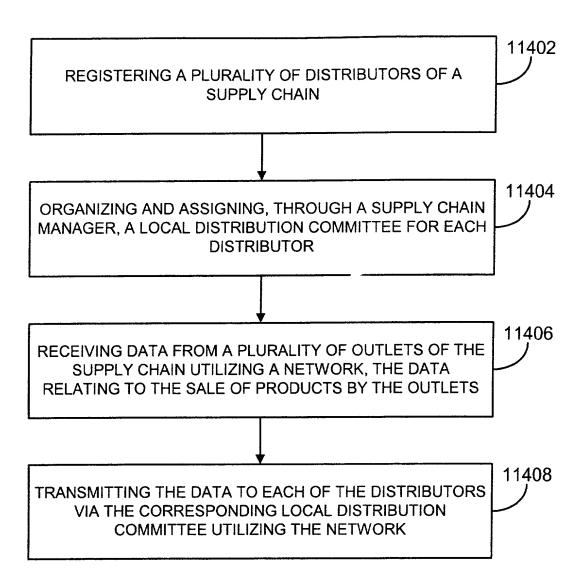


FIG. 114

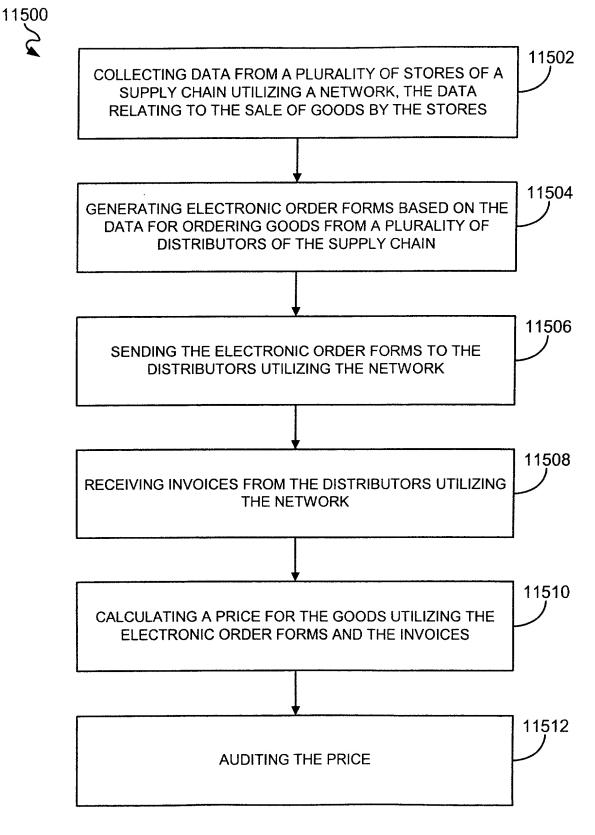


FIG. 115

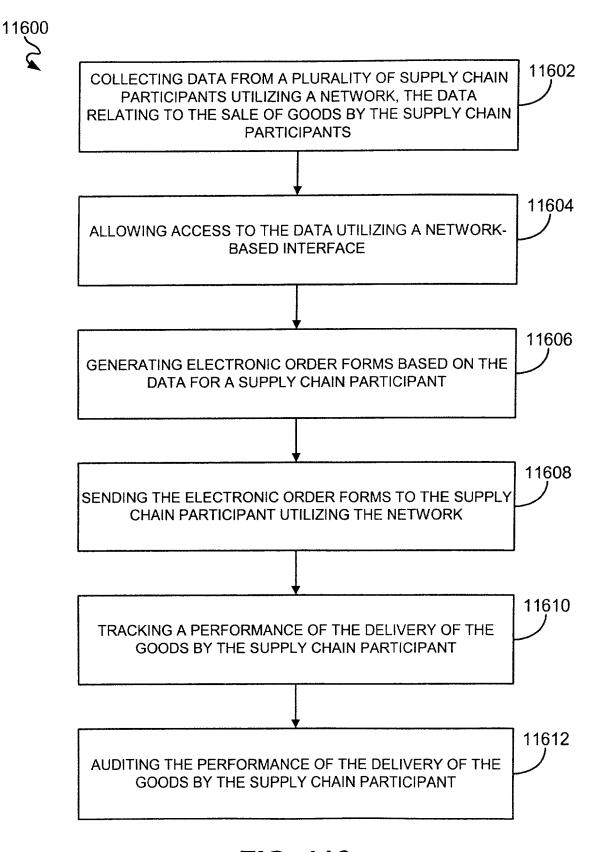


FIG. 116

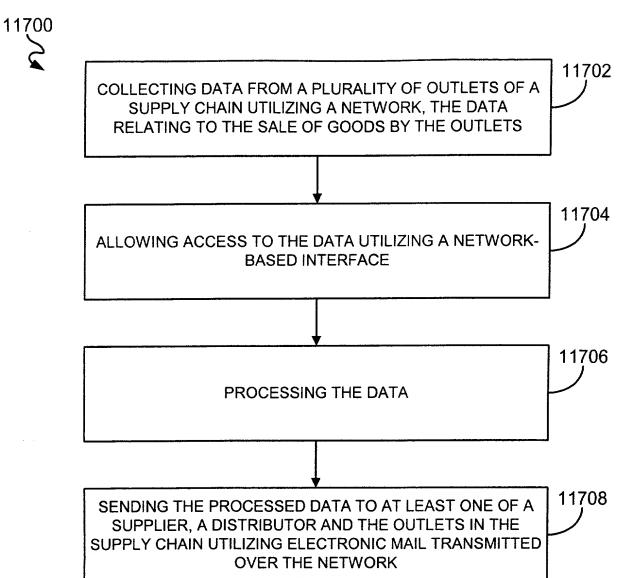


FIG. 117

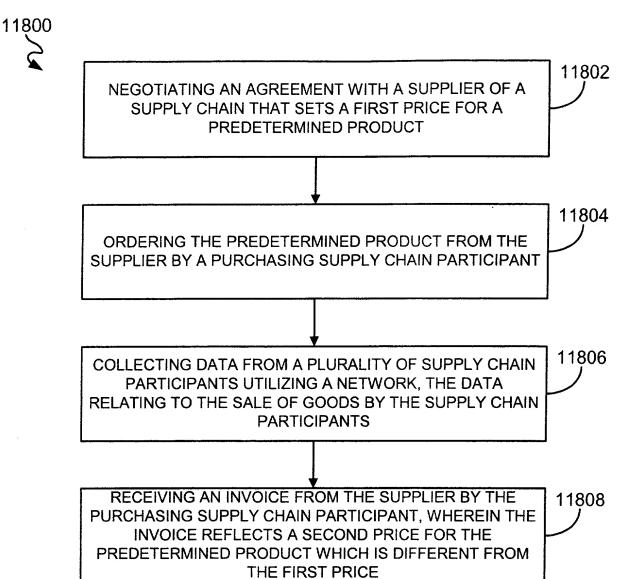


FIG. 118



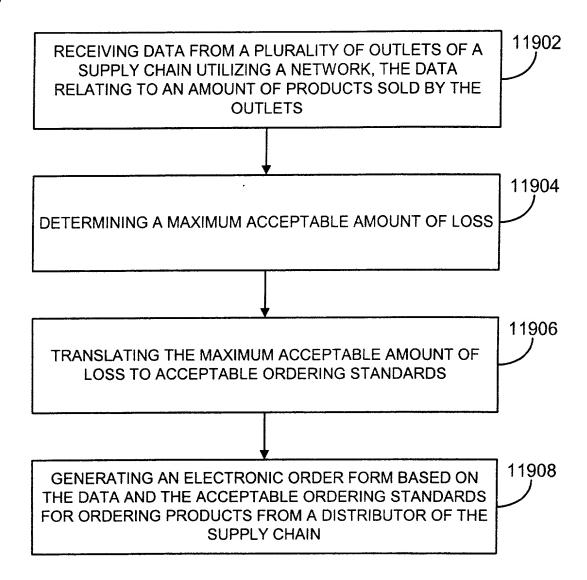


FIG. 119

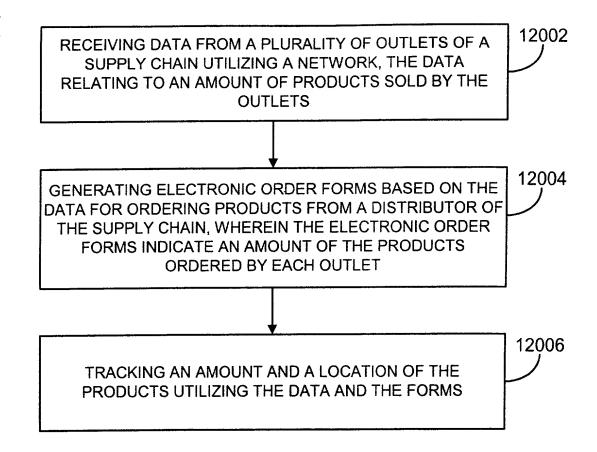


FIG. 120

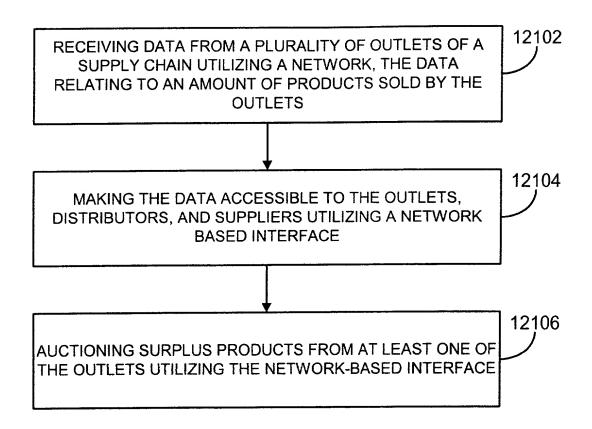


FIG. 121

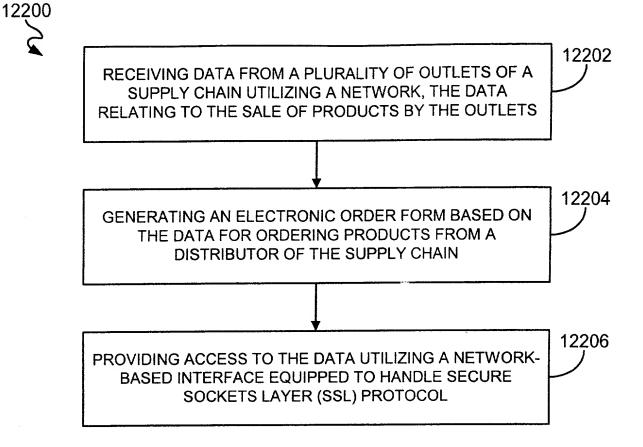


FIG. 122

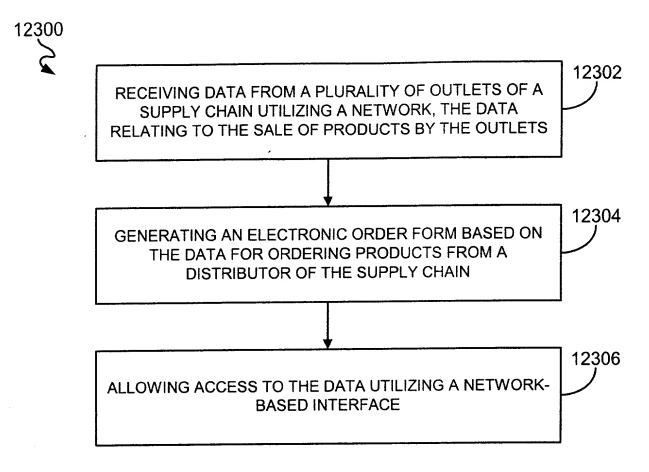


FIG. 123

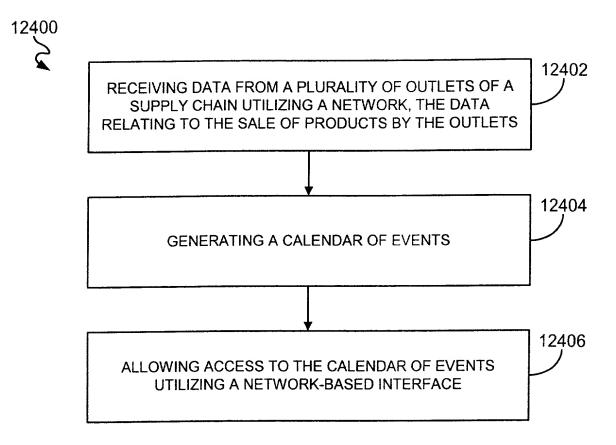


FIG. 124

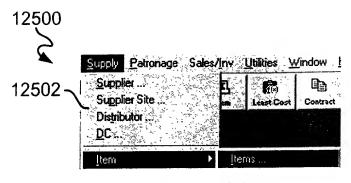


FIG. 125

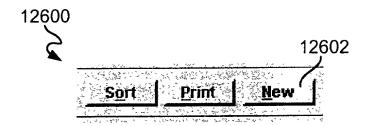


FIG. 126

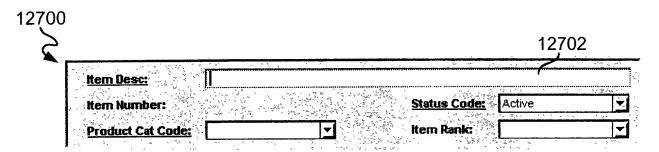


FIG. 127

Landed Cost by Distribution Center

Item	Inv FOB	Inv FOB Freight	Landed	Landed Routing
Bag - Medium	4.85		5.08	3 T.
Bag - Large	6.7		6.93	3 T.L
Biscuits - Frozen	12.33		13.48	3 T.L
Brush - Pot, Long Handle	40.2		42.22	2 TL
Brush - Pot, Short Handle	24		25.39	9 T.L
Carton - Breakfast	16.59	1.1	17.69	9 RDC
Carton - Large Fry	29.91		30.72	30.72 RDC
Carton - Medium Fry	18.92		19.6	19.65 TLMIN

FIG. 128

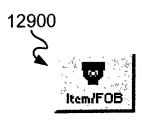


FIG. 129

13000 ح

Supplier Item Desc:	kem No:
Current:	C Yes C No Tie Qty:
Items per Case:	5000 High Qty:
Innerpack Contents:	5/1000 Cases Per Pallet:
kem Size:	Stacking Allowed:
Case Length:	Universal Product Code:
Case Width:	Cases Per Truckload: 1350
Case Depth:	Net Weight: 39.00
Case Dimension U.M.	NCHE(S) Gross Weight: 39 00
kem Cube:	0.95 CUBIC FEET Weight U/M: POLIND(S)
Item Shelf Life:	▼ BarCode:
White Boxes Are Cop	ied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

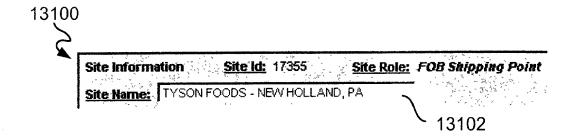


FIG. 131

Site Information Site Id: 16 FOB Shipping Point

Name: AMERISERVE-FARMINGDALE, NY Railroad Name:

Status: Active Rail Sidings:

FIG. 132

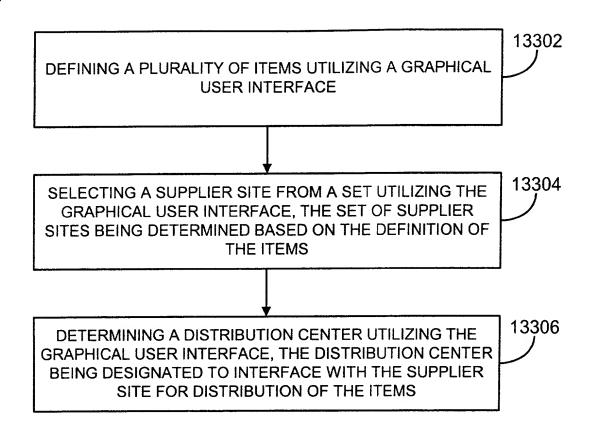


FIG. 133

Item: MRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96	• End: 9/1/96 Final: 1
Override Rules: C Yes C No Apply By : Cell	

FIG. 134

13500

DC - Comment	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOODS - NEVV HOLLAND, PA

FIG. 135

13600

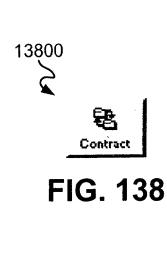
Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34 3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	∴LB,े⊴	Trk	Routing
96	83,600	20	TL
96	215,040	5.1	TL

FIG. 137





Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

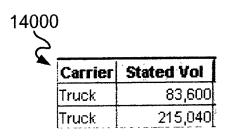


FIG. 140

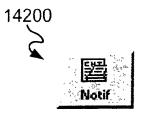


FIG. 142

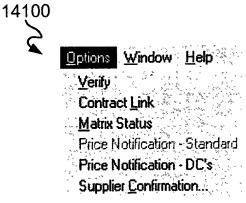


FIG. 141

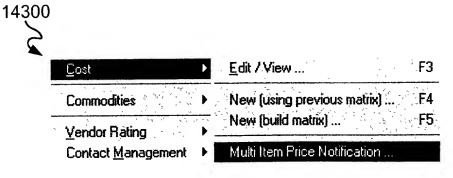


FIG. 143

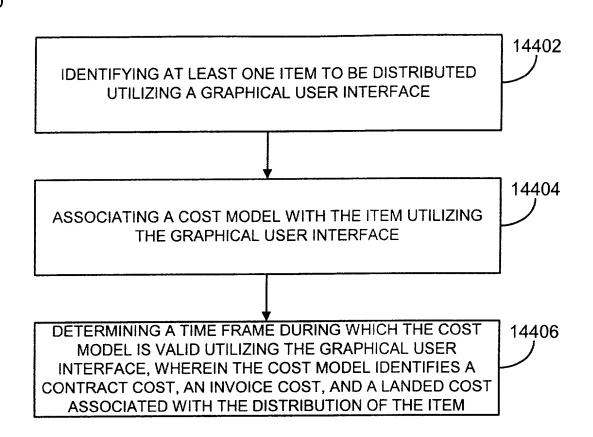


FIG. 144



FIG. 145

Contract ID:

673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Jamie Hersh ▼

Current Buyer Name



FIG. 146

14700

i e i si i i i i i i i i i i i i i i i i	ه در دو دو پی کو مین شد. د در دو دو پی کو مین شد
Contract Start Date:	05/15/98
Contract End Date:	1 <i>2/</i> 31 <i>/</i> 02
Execution Date:	5/15 <i>/</i> 98
Effective:	Shipment Date
Payment Terms:	Net 10 🔽

FIG. 147

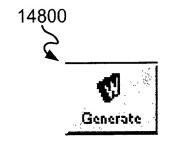


FIG. 148



FIG. 149

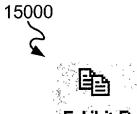


FIG. 150

1	51	00
	`	1
	9	$\overline{\mathbf{x}}$

Select the End Dates to Use on	the Exhibit	7	121,5945 7 2 57 57 2
tem Description	Cost Matrix End Date	Contract End Date	No End Date
DEEF - 77% (1975) 1875	C 8/1/98	© 2/24/08	No Date
BEEF-WHOPPER 4.0 OZ	C 8/1/98	© 2/24/08	C No Date
BEEF-WHOPPER JR. 2.8 OZ.	C 8/1/98	© 2/24/08	C No Date

FIG. 151

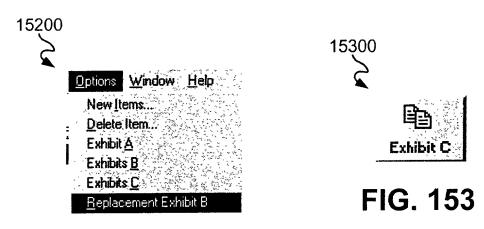


FIG. 152

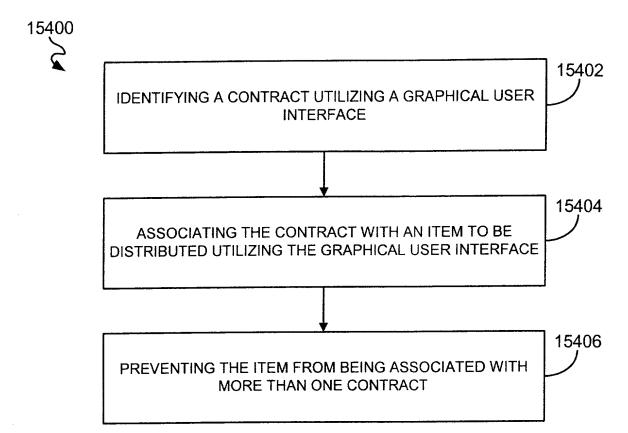


FIG. 154

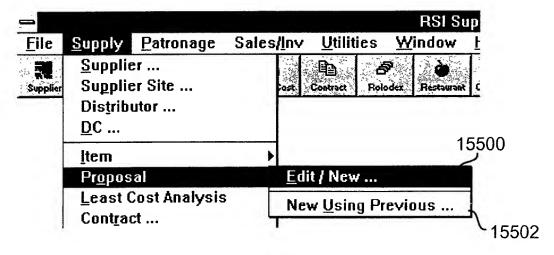


FIG. 155

Proposal - Foam Hot Cups & Poly	vstyrene Lids	₹ A
Main Info Items Suppliers DCs FOB Price DC/Rest.	Usage Templates View Bid	
Proposal Information		
Proposal ID: 1021	Proposal Due Bate: 06/12/97	
Proposal Name: Foam Hot Cups & Polystyrene Lids	Contract Begin Date: 07/01/97	
Buyer Name: Dennis Clabby	Contract End Date: 06/30/98	
Actions		
# Date: Action Description:		
05/28/97 Sent this bid to Dart and also sent ia request for in	nformation to WinCup	

FIG. 156



FIG. 157

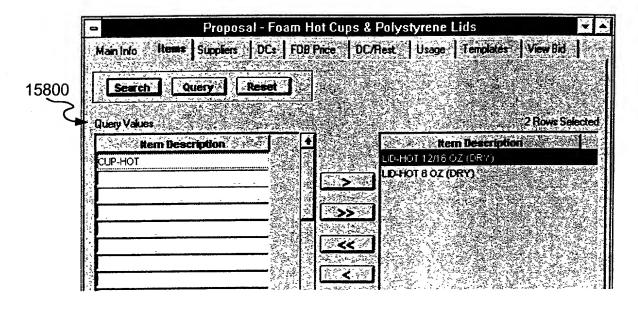


FIG. 158

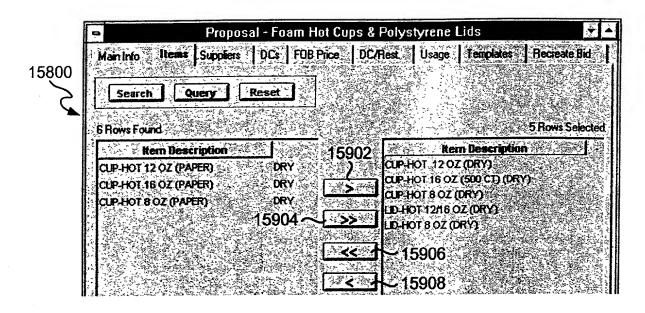


FIG. 159

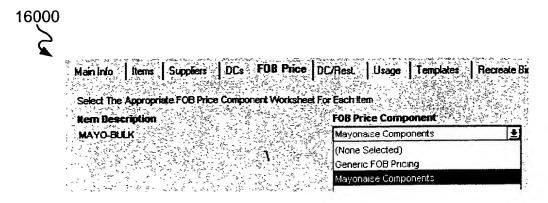


FIG. 160

tem / A	Growth	% Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00	8 32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	第369 7.00	% 37.00	1.09	
CHICKEN-TENDERS	0.00	% 25.00	1.06	
Distribution Previous Center Case Usag	- " - " - " - " - " - " - " - " - " - " - "	** 'T + 1 ** -	2	Projected <u>†</u> Unit Usage
POST-ALBUQUERQ	576 🚊 🔌 30 (99.34% 6	.03 5.00%	755 ja
POST-DENVER	33 🔍 🚉 39	99.05% 6	.68 5.00%	1,083
POST-SALT LAKE	16 2	80.00% 5	.46 5.00%	37

FIG. 161

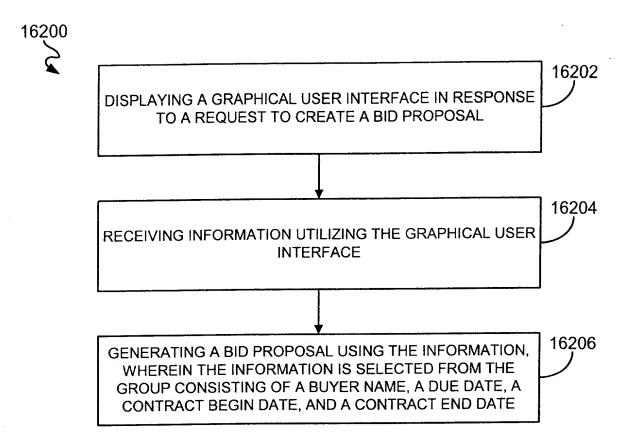


FIG. 162



FIG. 163

Supply	MS	Editable
	Word	Y/N
Bid Proposal Cover Letter	2	Y.
General Terms and Conditions		• N •∵
Usage Estimates 2		N
Supplier Facility Worksheets 2		- Nix
Item Information Worksheets ?		N
Sample Supply Agreement	2	N
BK Specification Request	2	\mathbf{N}
FOB Price Component	2	. Y
Truckload Freight Worksheet 2		N
LTL Freight Worksheet		N

FIG. 164

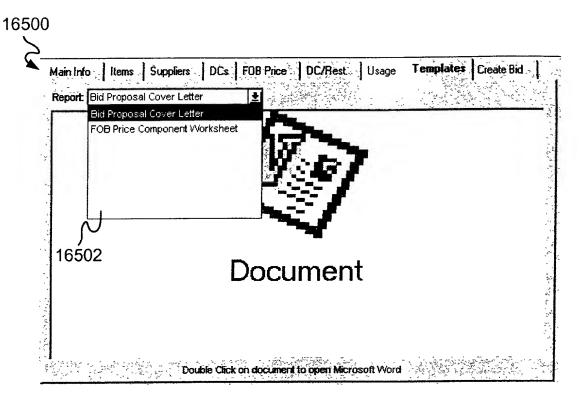


FIG. 165

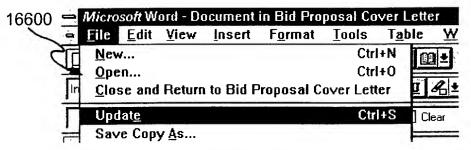


FIG. 166

	Main Info I tems	Suppliers	DCs FOB	Price	DC/Rest. Usage	Templates	Create Bid	
16700								-
>						Bid Proposal	Sent 1	-
8		Bid P	roposel Will I	nclude Ch	ecked Documents			
	General				Cost			1
	The second second	Cover Letter	ß	₹ 3	FOB Price Comp	onent Works i	eet 🗵	-
	Salar Salar	ns & Conditio			Truckload Freig		X	ı
		Frigue La		2025			XX	l
	Usage Estima	RICS	1		ETL Freight Wor	KSHEEL	<u> </u>	I
	Supplier Faci	lity Workshee	n S		Blank Sheets			1
	item informa	tion Workshe	et	7	Supplier Facility	Worksheet .	X	I
	Sample Supp	ly Agreemen	i i i i	7	item informatio	n Worksheet	▼	l
	BK Specificat	ion Request	5	7 3 4	FOB Price Comp	onent Worksh	eet X	I
	31222	agental Care of the			Truckload Freig	ht Worksheet	XXX	I
	LTL Freigh	i Worksheet w	ill be printed		LTL Freight Woi	ksheet	X X	I
	bys	system if neces	sary					I

FIG. 167

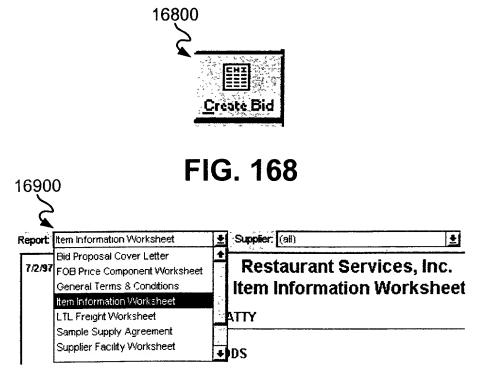


FIG. 169

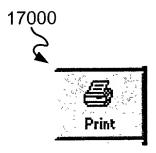


FIG. 170

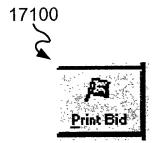


FIG. 171

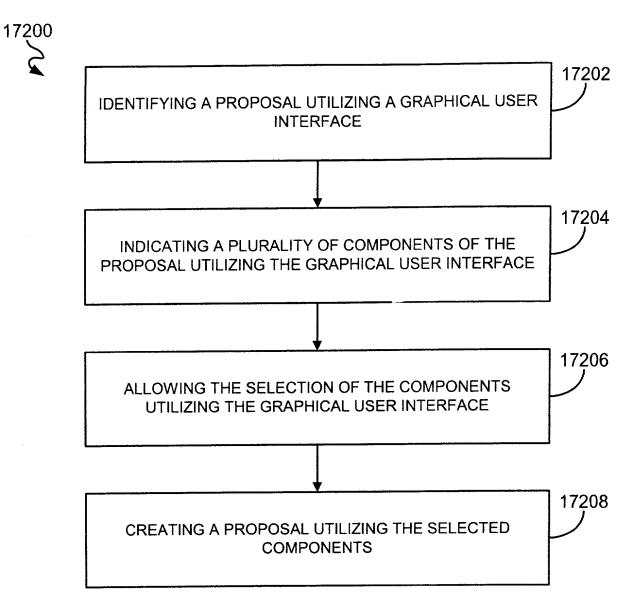


FIG. 172

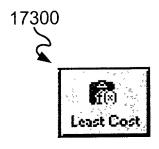


FIG. 173

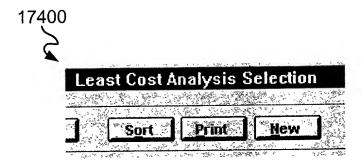


FIG. 174

Supply Patronage Sales	/Inv Utilities W	ndow <u>H</u> elp
<u>S</u> upplier Supplier Site	oct Contract Rolodex	Restaurant Owner/Org. Member
Distributor DC		
Item Proposal		
Least Cost Analysis	Edit / View	Ctrl+Shift+Z
Contract	New (Using Previ	ous)

FIG. 175

Bid Proposal Name:	(None)	Ī	17600
1 TV - 4 v1 14	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)		
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)		

FIG. 176

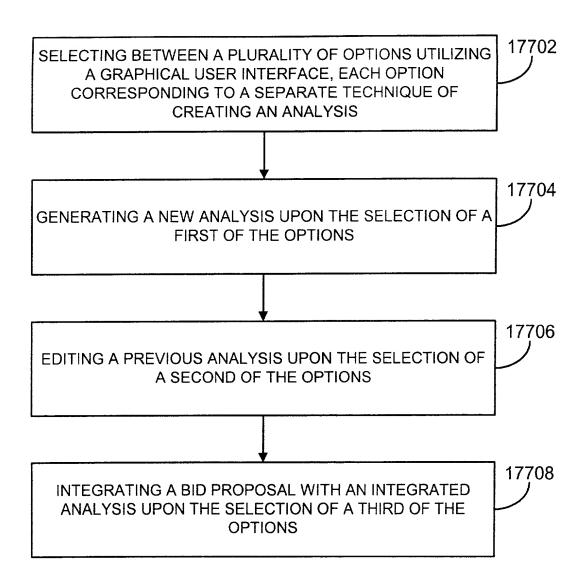


FIG. 177

17800			
*	Analysis Name: Analysis ID:	Hash Brown Actual	
	the profession of the state of	Dennis Clabby	J
	Period of Agreement:	10/1/97 THRU 9/30/9	B
1	Unit Of Measure:	CASE(S)	1

FIG. 178

17900	
\geq	
	«.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Version (1) of (9)	.,
What is the max # of FOB points to allocate to each DC	? One FOB
What is pricing method for this version ?	FOB + Freigh
What is the RSI Invoice FOB Upcharge (Downcharge)?	0.0000
Override RDC Truckload Validation?	, No ▼
Solution Strategy: Standard Last Revision	n: 9/15/97 1:04 PM
The same of the sa	

FIG. 179

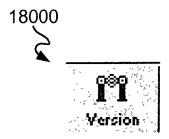


FIG. 180

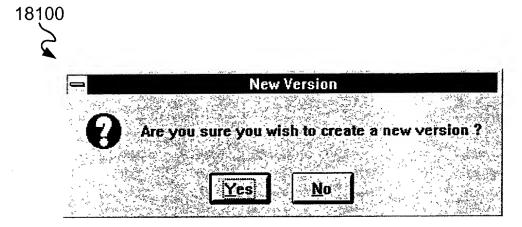


FIG. 181

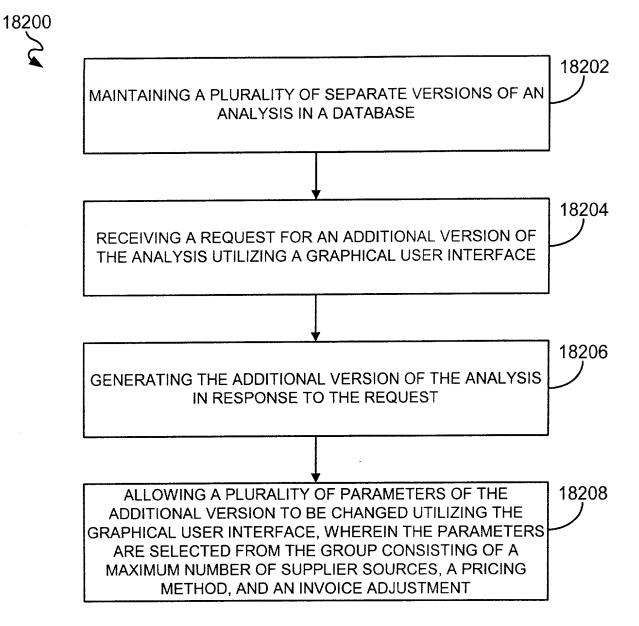
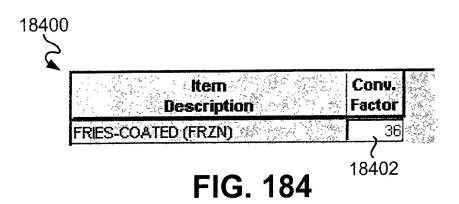


FIG. 182

Search Query Reset Query Values			7. Rows Selected
Supplier F08	1		Supplier FOB
DOP	201		DOPACO-DOWNINGTOWN, PA
		(W()	DOPACO-KINSTON, NC
	- * 5	24 > 333	DOPACO-ST. CHARLES, IL
	4	- 4/5(2/2)	DOPACO-STOCKTON, CA
	7 . 3 7 . 3	<u>ئ<< ت</u>	IMPERIAL BONDWARE-SHELBYVILL
		1830	2

FIG. 183



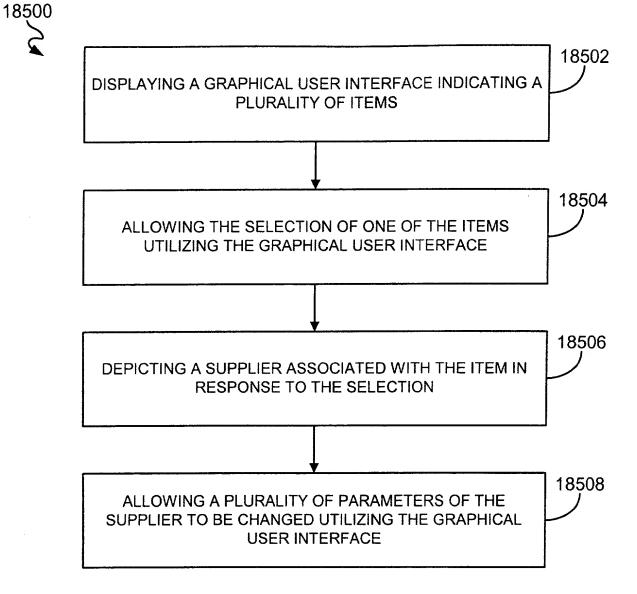


FIG. 185

Item Description	Supplier FOB	
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA	
CUP-COLD 22 OZ CUP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA DOPACO-DOWNINGTOWN, PA	•
Supplier Item Desc: 16 OZ COLD CUP	Item No:	CP2942
kems per Case:	Tie Qtyc	5.
Innerpack Contents: 1200	High Qty:	5
kem Size:	Cases Per Pallet:	a comment conserve an end on the things of
item Shelf Life: ±	Stacking Allowed:	● Yes C No
Case Length: 22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width: 15.125	Cases Per Truckload:	769
Case Depth: 17.75	Gross Weight:	29 28 POUND(S)
Case U/M NCHE(S)	Net Weight:	27 28 POUND(S)

FIG. 186

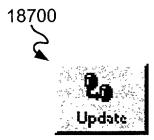


FIG. 187

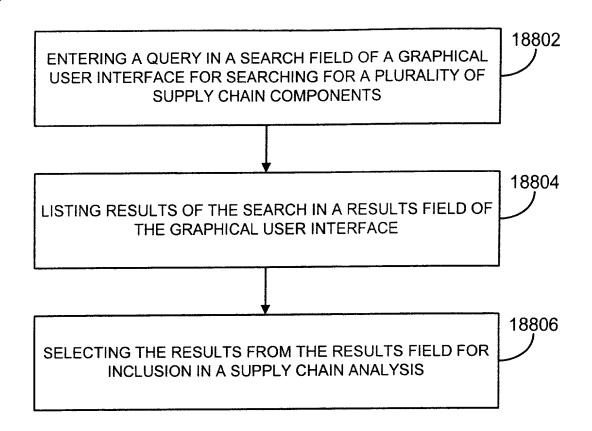


FIG. 188



Supplier	Terms	SLP/PI	T	Minimum	Maximum	include . 🐼	1
CAVENDISH FARMS	<u>*</u>	Pallet	¥			@ Yes C No	\ _
J.R. SIMPLOT COMPANY	±	Pallet	I			@ Yes C No	55 E
LAMB-WESTON, INC.		Pallet	Ł	200,000,000		🖸 Yes 🔘 No	
Service Company of the service of th	· " " " " " " " " " " " " " " " " " " "		, , ,		in the second		
Supplier l	FOB	381 1 3	*	Minimum	Maximum	Include :	g
LAMB-WESTON, INCPASCO, V	VA .	, ş-,	٠.	90,000,000	110,000,000	● Yes ○ No	وروهائي وکراني
LAMB-WESTON, INCRICHLAND)WA	(42.6)		0		● Yes ○ No	
LAMB-WESTON, INCAMERICA	NFALLS ID	1 1800	7,00 7,00	90,000,000	110,000,000	● Yes ○ No	- 5*

FIG. 189

Supplier	erms S	SLP/P	LT	Minimum	Maximum	Include	(Fag):	*
MCCAIN FOODS	₹ F	allet	±		7,550,000,000	Q Yes 🔘 N	lo	٠ ٠
NESTLE FOOD COMPANY	♣ P	Pallet	Ł			● Yes C N	lo 🍦	
ORE-IDA FOODS	± P	Pallet	Ł	225,000,000	5 To 1	• Yes O H	lo l	5.
CONTRACTOR OF THE SEASON WAS SELECTED AND	* Charles of a No. 1 mg 'ma	C myself and	STANK P	75.34 Jah 10 10 1 14 10	Take Your Control of the Control	35 Lik - 3- And made	-	
是一种的时候。 [2] 19 19 19 10 10 10 10 10 10 10 10 10 10 10 10 10	The state of the s	1. 1 A 1900	70.6	こったななないないないがか 子 本年	\$\$\$\$\tau_1 \tau_2 \tau_1 \tau_1 \tau_1	。 用 "这个情况"等的意识的	phospy , " Ma	de É
Supplier FO l	8-02-25			Minimum	Maximum	Include		u Litê
				Minimum 18,000,000		include O Yes © k	6 C	
Supplier FOI MCCAIN FOODS, LTD PRINCE EDV MCCAIN FOODS, LTD -PORTAGE LI	VARD ISLAN				30,000,000			

FIG. 190

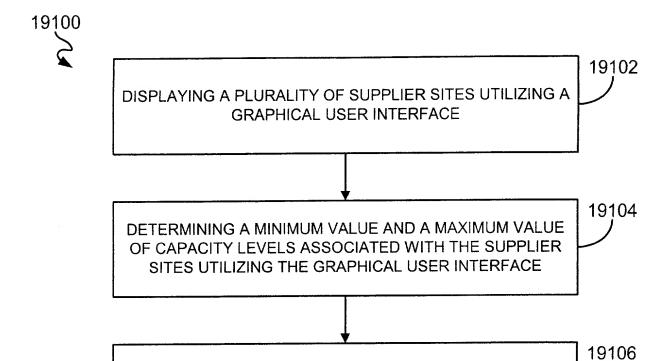


FIG. 191

CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER INTERFACE

Supplier	# Volume			1
HUDSON INDUSTRIES	0			Ý.
INTERNATIONAL DIVERSEFOODS	表示的多 0 多类形式	《		
SUPERIOR COFFEE & FOODS	STRAIN ON THE BE			
(*) 1. (*) 1.		ATTOM TO STATE OF		2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2
Supplier F08	kem .	Cont F	OB # Volume	
HUDSON INDUSTRIES-TRÖY AL	MAYO-BULK	8.4	200 0 10	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTA	R ? 92	300 0 🕒 💥	

FIG. 192

Supplier	· 4 # 1	Volume	18 To	377		\$44.85	1
SSI FOOD SERVICES	(v o)	一、"我们就是					
TEXAS AMERICAN FOOD SERVICE	0			an electron			
MHITEFORD FOODS The Additional Control of the Contr	0.5	elak jugazek	清明,				
The second secon	**	A 37 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	8 33 C - 1			REVIEW	
Supplier FOB	1 3 3 X	Item	1,2,	Cont FOB	# Vc	lume	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF 779	%	State property of the state of	1.0026	0		San
	BEEF - 779	6 - 2 ()		1.0016	1 2,0	000,000	
	BEEF - 779	6 %	den This	1,0010	2 2,5	000,80	

FIG. 193

Supplier Supplier	# Volume		1
VENTURA FOODS			34 A
VENTURA FOODS	1 100,000		
Supplier FOB	tem 🔭 😁	Cont FOB # Volume	2 1
VENTURA FOODS CHAMBERSBURG, PA	MAYO-BULK	8.9400 0	See .
VENTURA FOODS CHÂMBERSBURG, PA	MAYO-BULK	8 8400 3 3 3 3 4 5 5	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	クリカス 10 10 10 10 10 10 10 10 10 10 10 10 10	4
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9 4100 1 基系统产生。	, ; .
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9 1 200 20	· 22
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9 0200 1 🦠 🖫	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	경 9 5800 🗚 연설 (한국	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TÄRTAR	3 9 4800 1 3 5 5 6 7 3	"

FIG. 194



	7.				15 VWV . 1 16 WWW . 2 40 V . 2 4 1 1 1
Item Description	14.14.14.15.15.15.15.15.15.15.15.15.15.15.15.15.	Supp	lier FO	В	
FRIES-COATED	CAVENDISH-PRI	NCE EL	WARD	d.Ç	
FRIES-COATED	J.R. SIMPLOTICO	OMPAN	Y-HERI	VISTO	ON
FRIES-COATED	LAMB-WESTON	INC -P	ASCO,	WA.	
Distribution Center	Delivered	#	Volun	ne 🤄	1
AMERISERVE-OMAHA, NE	0.3750	. 0	المالية على المالية ال	∵ 0	
AMERISERVE-PLYMOUTH, MIN	0.3850	0	٠٠٠ . أيَّرِيْكِ	0	
AMERISERVE-WAUKESHA	0.3670	0	, T	0	
FLEMING FOODS-KAPOLE	0 4725	· · · O	2 - 3.	. 0	
KING PROVISION-ATLANTA	0 3950	0	12	0	

FIG. 195

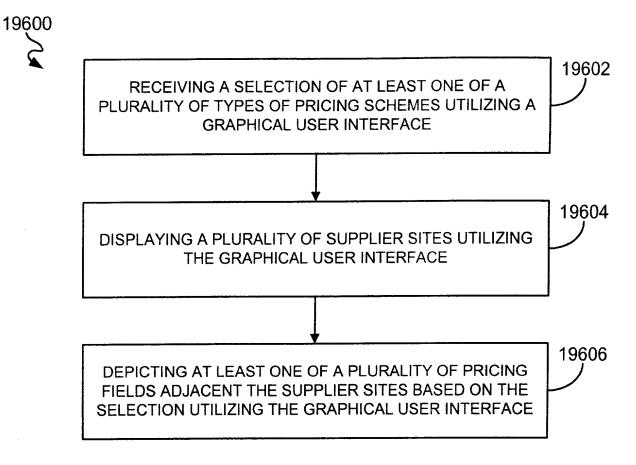


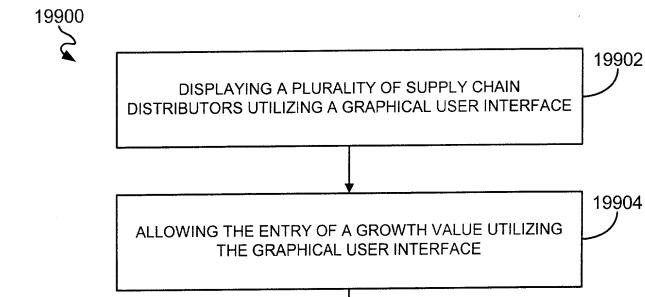
FIG. 196

👚 i otai kest. Growin Amount 📒 💥 🛶 🦠	usage renou		(for higher of the long population
500% ~ 19702	09/01/97 to 08/31/98		
Distribution	Current See 1	Restaurant 🥞 Pr	ojected Avg. 👤
Center	Rest. Count	Growth %	est. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	28 💱 🕫
AMERISERVE/POST-DENVER	35	5 00%	37 👫 🐣

FIG. 197

them with the state of the stat	San Gr	owth %	Usage Period	多語學
CHICKEN-PATTY		.0.00		
Distribution Previous Project Center Usage Rest. C	and on the second	ug.# DC/It RM Grov		
AMER-OMAMA	166 98.49%	24.1,2 4.0	00% 49,205	
AMER-PLYMOUTH 37,141	177 100.00%	18.30 5.0	00% 40,823	
AMER-MILWAUK 38,520	188 100.00%	19.02 0.0	00% 42,909	150

FIG. 198



CALCULATING A PROJECTED PARAMETER AMOUNT ASSOCIATED WITH THE SUPPLY CHAIN DISTRIBUTORS BASED ON THE GROWTH VALUE

FIG. 199



Supplier FOB	Addre	ss 🗎 🛨
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTI LAMB-WESTON, INCAMERICAN F	- アイド 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	OR 99999 D 83211 <u></u>
Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE/POST-ALBUQUERQU AMERISERVE/POST-DENVER	O Solver O Required © Excl	uded 🛴 🗀
AMERISERVE/POST-SALT LAKE,UT AMERISERVE-OMAHA, NE	O Solver O Required © Exclu	
AMERISERVE PLYMOUTH, MN	O Solver O Required © Excl	uded
		20002

FIG. 200

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC. AMERICAN FALLS ID	American Falls	D	83211
Distribution Center	Lane	Restriction	
AMERISERVE POST-ALBUQUERQUE	Solver (Required () Excl	uded
AMERISERVE/POST-DENVER	● Solver (C	Required 🔘 Excl	uded

FIG. 201

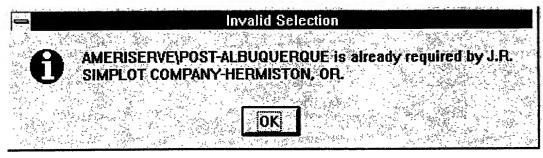


FIG. 202

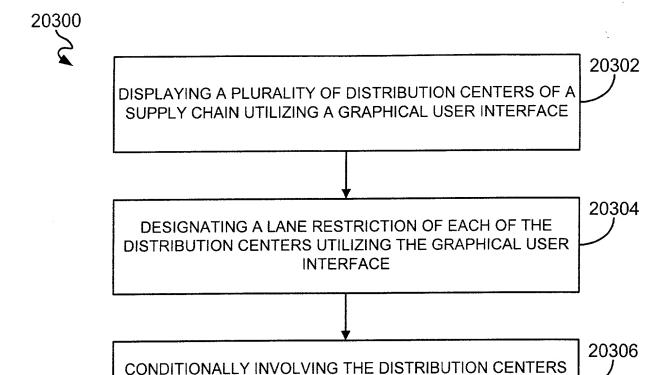


FIG. 203

IN A SUPPLY CHAIN ANALYSIS BASED ON THE DESIGNATION



Supplier FOB		Address	
CAVENDISH FARMS	Dieppe 🔑 📉	No.	- E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INCAMERICAN FALLS ID	American Falls	D	83211
Distribution Center	Truckload Lane Freight Distance		<u>*</u>
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVE/POST-DENVER	1,277		
AMERISERVE/POST-SALT LAKE,LIT	691		

FIG. 204

Supplier FOB			Addre	8 \$	
O.K. FOODS-FORT SMITH AR	F	ort Smith		AR	72904
TYSON FOODS-GREEN FORREST	AR	∋reen Forest		AR	72638
TYSON FOODS RUSSELVILLE AF		Russelville		AR	72601
Distribution Weight Center	LTL 0 to 1, Minimum LB	000 1,001 to S 5,000 LBS	5,001 to 10,0 00 LBS	10,001 to 20,000 LBS	20,000 LBS 1
PS-ATLANTA 15,000		PANE		1.10	
PS-BURLINGTON 🗼 🖟 15,000	400 00			1.20	,a

FIG. 205

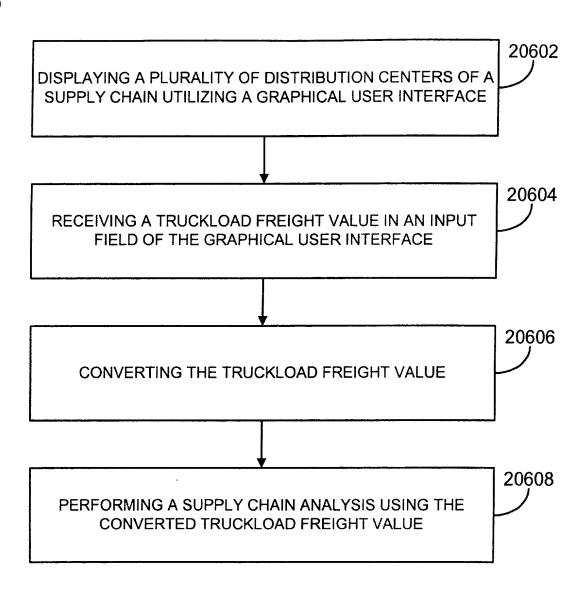


FIG. 206

Analysis Region	Force FOB
MCCABE-PORTLAND/RM/V-ANCHORAGE	Yes 🔾 No
Distribution Center Name	Site Role
	Corporate & FOB Point Corporate & FOB Point

FIG. 207

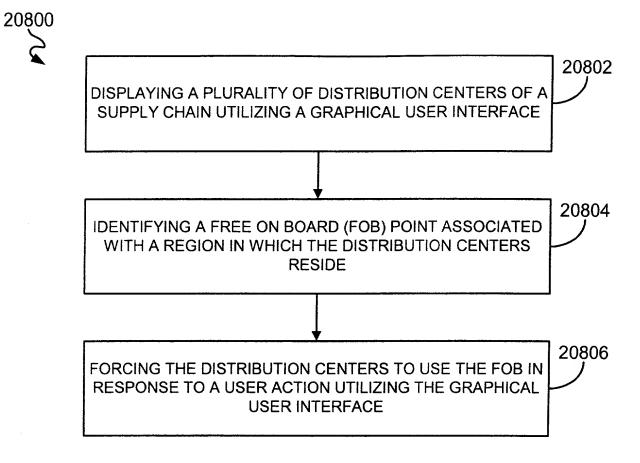


FIG. 208

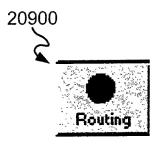


FIG. 209

Optimal Product Routing	Freight Information Provided	
	Freight Information Provided	
Report Parameters	LTL Routing Grid By Lane	
Supplier: (All)	Routing Results By Lane	
Supplier FOB. (All)	Routing Results By Lane, Item	0.43
Distribution Center: (All)	Routing Results w/RDC Breakd	ut By Lane
	Routing Results w/ RDC Breakd	ut By Lane, Item
	TL Freight Variance Analysis	į

FIG. 210

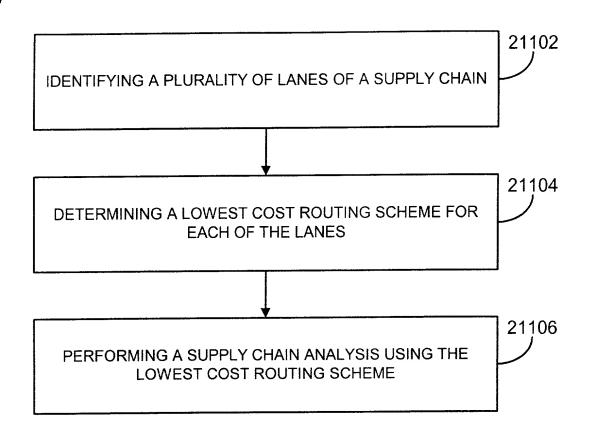


FIG. 211

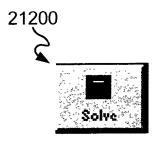


FIG. 212

Report Selection Report Type: Awarded Volume Awarded Volume Comparison Reports Cost Matrix Preview Optimal Product Routing Tab Reports Tab Reports Report Name: Awarded Volume by Item - Detail	21302	
Awarded Volume Comparison Reports Cost Matrix Preview Optimal Product Routing	 * To John St. Normal Companies (* 1970) - Programme (* 1970	Report Name:
Awarded Volume Comparison Reports Cost Matrix Preview Optimal Product Routing		Awarded Volume by Item - Detail
Optimal Product Routing	Comparison Reports	2
	Optimal Product Routing	<u> </u>

FIG. 213

Awarded Volume by Item - Detail

Awarded Volume by Item - Detail

Awarded Volume by Item - Freight Awarded Volume by Item - Summary Competing DC Freight Analysis by Item Lane Assignment Matrix Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:

Report Name: 8

Comparison Reports

Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217

21	1800
	/
	ح,
	-

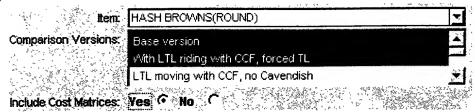


FIG. 218

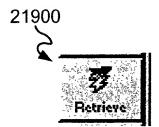


FIG. 219



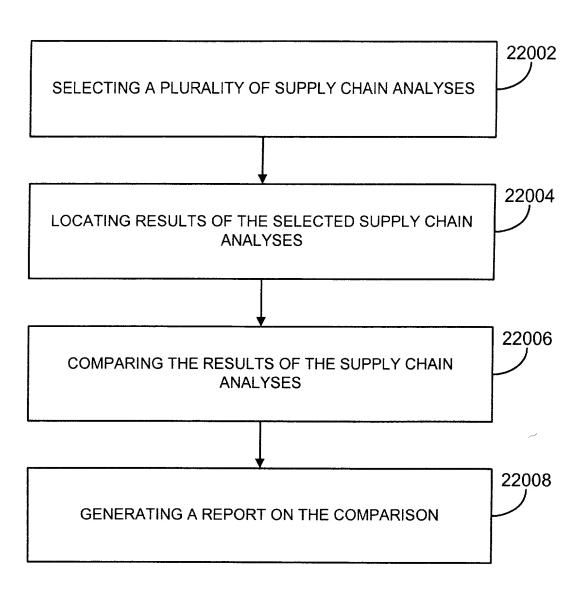


FIG. 220

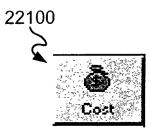


FIG. 221

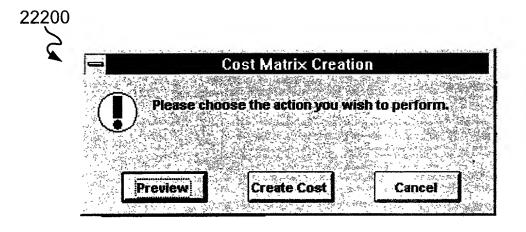


FIG. 222

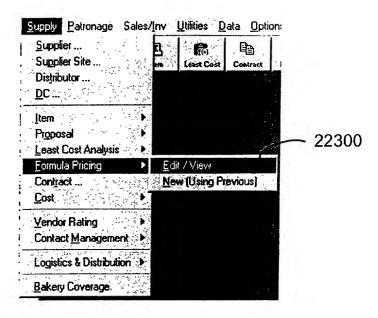


FIG. 223

Formula Pricing - BEEF - 77% - 04	1/06/98	_ _ ×
General Info Pricing Freight Form	nules Block Cost Adjustments	
Pricing ID:	12	
	Beef Pricing 04/06/01	
	BEEF - 77%	
	04/06/01 From: 03/23/01 To: 04/03/01 03/15/01 End Date: 03/28/01	
FOB Adjustment Amount:		
		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1

FIG. 224



eneral Info	Pricing	Freight	Formulas	Block Co	est Aciju	stmerts	NA VIS					
Dete	FRSH DOM 58% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 88% LEAN				FRSH DOM 90% LEAN YW	DOM 36% 5	MP AUS O'R LEAR	Lean Fine Tst Beef
8/23/98	0 8800	0 9100	0.9052	0 9300	. 0 9318	0 9900	0 9900	0.9950	1 0000	0 9500	0 9500	
03/24/98	0 8800	0.9100	0.9149	0 9400	0.9224	0 9800	1 0000	1.0500	1 1000	0 94001	0 9600	
03/25/98	0 3800	0 9150	0 8857	0 9100	0.9224	0 9800	1 1000	. 1,1500	1 2000	0 9500	0 9300	
03/26/98	0 6850	0 3155	0 8945	0 9190	0.9275	0 9855	1 2000	1.2500	1 3000	0 9600	0 9500	1.00
03/27/98	0 8900	0 9200	0.9344	0 9600	0.9275	0 9855	1 0000	1.0500	1 1000	<u> </u>	0 9800	0.840
03/30/98	0.6800	0 9300	· 0.9441	0 9700	0.9318	0 9900	0 9995	0.9998	1 0000	0 9870	0 9650	
03/31/98	0 8860	0 9160	0.9539	0 9800	0.9412	1 0000	1 1000	1.1250	1 1500		0 9870	-
04/01/98	0 8700	0 9200	0.9393	0 9650	0.9224	0 3800	1 2000	1,2300	1 2600		0 9630	0.984
04/02/98	0 8500	0 9400	0.9490	0 9750	0.9318	0 9900	1 0000	1.0250	1 0500		0 9870	
04/03/98	0 8515	0 9700	0.9539	0 9800	0.9412	1 0000			1 0500	0 9580	0 9870	0.860
17 11 11	0 8753	0.9247	0.9275	0.9529	9.9300	0.9881	1.0690	1 0950	1,1210	0.9572	0.9659	0 87€

FIG. 225

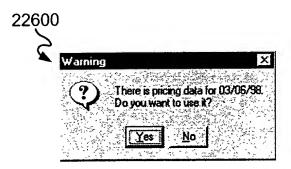


FIG. 226

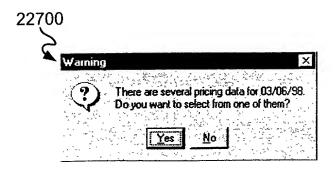


FIG. 227



. Formula F	ricing Selec	ction	
Pricing ID	Calc. Date	Description	
10	03/08/98	Beef Pricing 3/8/98	
	p3/23/98	Beef Pricing 3/23/98	

FIG. 228

Supplier FOB	Address	
AMERICAN FOOD SERVICE	King of Prussia, PA 19406	
DIVERSITY FOOD PROCESSING-VIRGINIA GOOD SERVINGS PRODUCTS-NH	Petersburg, VA 23805 Manchester, NH 03108	
Material Type	Freight Amt	girda Kara
resh Domestic 50% Trim	0.0450	Sugar Egypt
resh Domestic 65% Trim	0.0000	3.4
resh Domestic 73% Trim		
resh Domestic 75% Trim	0.0000	
resh Domestic 80% Lean		
resh Domestic 85% Lean		یه کس
resh Domestic 90% Lean	0.0400	Ņ.
resh Domestic 90% Lean-Blue	0.0000	i.
resh Domestic 90% Lean-Yellow		£.
rozen Domestic 90% Lean	2 P. C.	Sugar 3

FIG. 229



3. 3	₹ FE	68TR	FDS	5TR	F07	TC 🦠	*FD#	elc .	- FD9	SLM	FD90	LC ;	was made	- 4-40.25	KK-LF	Banah	Total
Formule	Pct.	Cost	PcL	Cost	Pct.	Cost	Pct.	Cost	Pet.	Cost	Pet.	Cost	Pct.	Cost	Pct.	Cost	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
AFS-1	,0.312	0 0.2871			<u>ئۇنىمى</u>		2 4 8 4 7 1	100 C	· , 53, 5°	2 CAN 1 CA	0.1860	and the party of		8.3924	0.1000	0.0911	-
DIV-1	0140	0.129	0.2000	0.1949	0,1400	0.1368			33.22.3	7 50		0.2190		°0.3139	****	2 4700	0.9541
GS-1	0.327	0 0.3042	2	(% , ·	Ser.	Vice 1		1 1 1 1	,,,,,	2 36 30,56	***	0.1972	0.3600	0.3549			8,9866
S8C-1	0.241	4 0.2200) O	<u> - ` </u>	104 (-		0.2179	0.2026	0.2179	0.2153		0.2386	1 77			0.0956	
SER-1	0.325	0 0.2920	×					<u> </u>	12,2	2/3:11	0.1750			0.3571		0.1236	8.9684
TEX-1 >	0.309	0.2760	100 2 2	<u></u>	2 a C 1		***	0.,	4	<u> </u>		0 3802		0.2452			0.9916
WHL1	0.325	0.2958	درد" - ا	-	2, 3	1						0 1969	-			0.1230	
VIS-1	0.332	5 0.297			د ي د	the South	- 5.3		1 19 T		0 4675	0.5165	0.1000	0.0988	. U.1900	U.U090	1.0018

FIG. 230

eneral Info	Pricing Freight 1	ormulas	Block Cost	Adjustments			
Formula	Raw Material Cost	∷ુYield 🕏	Block Cost	Margin	FOB Price	nclude?	1 20 P
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222		243
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792		
୍ର GS-1 🎺 🌷	0.9866	0.98	\$1,0037	0.1287	\$1.1324	₽	12
S&C-1	्र ३. 0.9721 ः 🎺	1.00	\$0.9721	0.1457	\$1.1178		تتثريكت
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156		g ^{ra} ji.
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299		- '3
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214		5
WAS-4	4.0018	0.98	\$1.0202	0.1334	\$1.1536	1	50
							±4.
							•
				. 5000			·
				- Sangar - En			
						5.XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	ŧ,
4.		The second) [*]
					とこう 神機 おき		, 1 , 1 , 1
The second of			15 8 W			(1) 14.5km (20 20 10 10 10 10 10 10 10 10 10 10 10 10 10	

FIG. 231



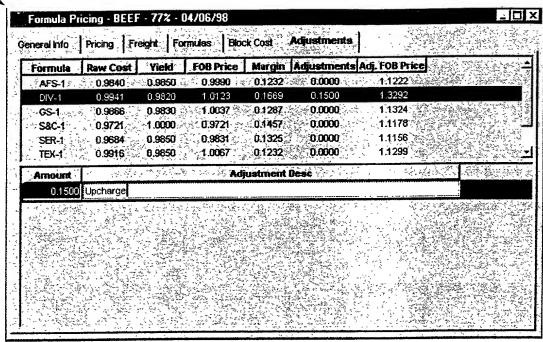


FIG. 232

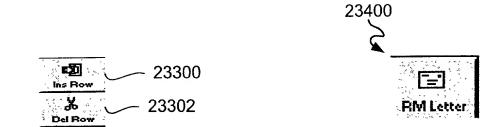


FIG. 233

FIG. 234



Formula Maintenance		ı □ ×
Formula ID	Description	Short Name
5 AMERICAN FOOD SERVICE	American Food Service Form	nula A AFS-1
DIVERSITY FOOD PROCESSING - VIRG	DIV-1	
8 GOOD SERVINGS PRODUCTS - NH Number of Rows: 14	Good Servings Formula 1	GS-1
Material Type	Begin Do	ate Percentage
Fresh Domestic 50% Trim	10/03/199	7 31.2000% ්්්්්
Fresh Domestic 73% Trim	10/01/199	6 20 0000%
Fresh Domestic 85% Lean	10,01,/199	7 5.0000%
Fresh Domestic 90% Lean	10/01/199	7 18.8000%
Number of Rows: 6		100.0000%

FIG. 235

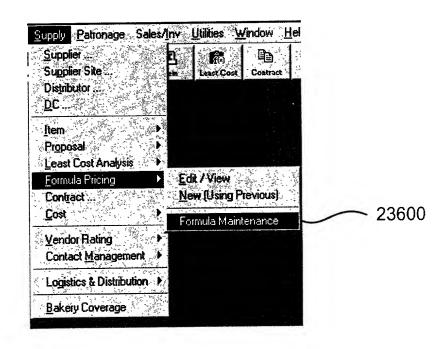


FIG. 236